Department of the Treasury

A For the 2016 calendar year, or tax year beginning

Internal Revenue Service

# Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

and ending

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.



|  |                     |   | <u> </u>   | 1                            |                             |  |  |  |  |  |  |  |  |  |  |
|--|---------------------|---|------------|------------------------------|-----------------------------|--|--|--|--|--|--|--|--|--|--|
| B c  | Check if<br>pplicab | e: C Name of organization   |            | D Employer identific         | cation number               |  |  |  |  |  |  |  |  |  |  |
|  | Addre               | B TEAM HEADQUARTERS INC   |            |                              |                             |  |  |  |  |  |  |  |  |  |  |
|  | Name<br>chang       | e Doing business as   | 46-1       | 860634                       |                             |  |  |  |  |  |  |  |  |  |  |
| Change<br>Initial<br>return<br>Final<br>return/<br>termin-<br>ated |                     | Number and street (or P.O. box if mail is not delivered to street address)  | Room/suite | E Telephone number           |                             |  |  |  |  |  |  |  |  |  |  |
|  |                     |   | 6FL        | 917-                         | 545-6101                    |  |  |  |  |  |  |  |  |  |  |
|  |                     | City or town, state or province, country, and ZIP or foreign postal code  |            | G Gross receipts \$          | 2,983,957.                  |  |  |  |  |  |  |  |  |  |  |
|  | Amen                | Med NEW YORK, NY 10003  |            | H(a) Is this a group re      |                             |  |  |  |  |  |  |  |  |  |  |
|  | Applic              |   | H          | for subordinates             |                             |  |  |  |  |  |  |  |  |  |  |
|  | pendi               | SAME AS C ABOVE   |            |                              |                             |  |  |  |  |  |  |  |  |  |  |
| 1 1  | av.ev               | empt status: $X = 501(c)(3) = 501(c) ( ) = (insert no.) = 4947(a)(1)$   | or 527     | H(b) Are all subordinates in | Ist. (see instructions)     |  |  |  |  |  |  |  |  |  |  |
|  |                     |   |            | H(c) Group exemption         |                             |  |  |  |  |  |  |  |  |  |  |
|  |                     | organization: X Corporation Trust Association Other   | I Vear     |                              | State of legal domicile: NY |  |  |  |  |  |  |  |  |  |  |
| _  | art I               | Summary   |            |                              |                             |  |  |  |  |  |  |  |  |  |  |
|  |                     | Briefly describe the organization's mission or most significant activities: <u>A NO</u>   | N PROF     |                              | BTLTTV                      |  |  |  |  |  |  |  |  |  |  |
| Activities & Governance  | '                   | INITIATIVE FORMED BY A GLOBAL GROUP OF B  | IISTNES    | S LEADERS                    |                             |  |  |  |  |  |  |  |  |  |  |
| nan  |                     | Check this box   Check |            |                              |                             |  |  |  |  |  |  |  |  |  |  |
| veri   | 2                   |   | I - 1      | 21                           |                             |  |  |  |  |  |  |  |  |  |  |
| ĝ  | 3                   |   |            | 20                           |                             |  |  |  |  |  |  |  |  |  |  |
| 80   | 4                   | Number of independent voting members of the governing body (Part VI, line 1b)   |            | 12                           |                             |  |  |  |  |  |  |  |  |  |  |
| ties   | 5                   | Total number of individuals employed in calendar year 2016 (Part V, line 2a)  |            |                              |                             |  |  |  |  |  |  |  |  |  |  |
| ţ  |                     | Total number of volunteers (estimate if necessary)  |            |                              | 0                           |  |  |  |  |  |  |  |  |  |  |
| Act  |                     | Total unrelated business revenue from Part VIII, column (C), line 12  |            |                              | 0.                          |  |  |  |  |  |  |  |  |  |  |
|  | b                   | Net unrelated business taxable income from Form 990-T, line 34  | ·····      |                              | 0.                          |  |  |  |  |  |  |  |  |  |  |
|  |                     |   |            | Prior Year                   | Current Year                |  |  |  |  |  |  |  |  |  |  |
| e  | 8                   | Contributions and grants (Part VIII, line 1h)   |            | 1,928,317.                   | 2,983,613.                  |  |  |  |  |  |  |  |  |  |  |
| Revenue  | 9                   | Program service revenue (Part VIII, line 2g)  |            | 1,206,668.                   | 0.                          |  |  |  |  |  |  |  |  |  |  |
| Sev  | 10                  | Investment income (Part VIII, column (A), lines 3, 4, and 7d)   |            | 0.                           | 104.                        |  |  |  |  |  |  |  |  |  |  |
|  | 11                  | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  |            | 0.                           | 240.                        |  |  |  |  |  |  |  |  |  |  |
|  | 12                  | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)  |            | 3,134,985.                   | 2,983,957.                  |  |  |  |  |  |  |  |  |  |  |
|  | 13                  | Grants and similar amounts paid (Part IX, column (A), lines 1-3)  |            | 0.                           | 0.                          |  |  |  |  |  |  |  |  |  |  |
|  | 14                  | Benefits paid to or for members (Part IX, column (A), line 4)   |            | 0.                           | 0.                          |  |  |  |  |  |  |  |  |  |  |
| Se   | 15                  | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)   |            | 936,125.                     | 1,315,288.                  |  |  |  |  |  |  |  |  |  |  |
| Expenses   | 16a                 | Professional fundraising fees (Part IX, column (A), line 11e)   |            | 0.                           | 0.                          |  |  |  |  |  |  |  |  |  |  |
| ĝ  | b                   | Total fundraising expenses (Part IX, column (D), line 25) 🕨 212, 4  | 65.        |                              |                             |  |  |  |  |  |  |  |  |  |  |
| Ш  | 17                  | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)  |            | 2,005,167.                   | 1,835,262.                  |  |  |  |  |  |  |  |  |  |  |
|  | 18                  | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)   |            | 2,941,292.                   | 3,150,550.                  |  |  |  |  |  |  |  |  |  |  |
|  | 19                  | Revenue less expenses. Subtract line 18 from line 12  |            | 193,693.                     | -166,593.                   |  |  |  |  |  |  |  |  |  |  |
| or   |                     |   |            | ginning of Current Year      | End of Year                 |  |  |  |  |  |  |  |  |  |  |
| sets<br>Ilan(  | 20                  | Total assets (Part X, line 16)  |            | 1,844,197.                   | 2,226,794.                  |  |  |  |  |  |  |  |  |  |  |
| d Bã   | 21                  | Total liabilities (Part X, line 26)   |            | 629,954.                     | 1,179,144.                  |  |  |  |  |  |  |  |  |  |  |
| Net Assets or<br>Fund Balances                                     | 22                  | Net assets or fund balances. Subtract line 21 from line 20  |            | 1,214,243.                   | 1,047,650.                  |  |  |  |  |  |  |  |  |  |  |
|  |                     | Signature Block   |            |                              | · · · ·                     |  |  |  |  |  |  |  |  |  |  |

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign        | Signature of officer  | Date   |
|-------------|---|--|
| Here        | KATE ORMISTON SMITH, SECRETARY  |  |
|             | Type or print name and title  |  |
|             | Print/Type preparer's name Preparer's signature                           | Date Check PTIN                                |
| Paid        | WILLIAM SKODY WILLIAM SKODY   | 05/15/17 <sup>if</sup> self-employed P00631754 |
| Preparer    | Firm's name SKODY SCOT & CO, CPAS, PC                                     | Firm's EIN 13-3597814                          |
| Use Only    | Firm's address 520 EIGHTH AVE, SUITE 2200                                 |  |
|             | NEW YORK, NY 10018  | Phone no.212 967-1100                          |
| May the II  | AS discuss this return with the preparer shown above? (see instructions)  | X Yes No                                       |
| 632001 11-1 | 1-16 LHA For Paperwork Reduction Act Notice, see the separate instruction | is. Form <b>990</b> (2016)                     |

|                | Check if Schedule O contains a response or note to any line in this Part III  |
|----------------|---|
| 1              | Briefly describe the organization's mission:  |
|                | TO CATALYZE A MOVEMENT OF BUSINESS LEADERS DRIVING A BETTER WAY OF  |
|                | DOING BUSINESS FOR THE WELLBEING OF PEOPLE AND THE PLANET.  |
|                |   |
| 2              | Did the organization undertake any significant program services during the year which were not listed on the                                  |
| -              |   |
|                | prior Form 990 or 990-EZ?   |
| 3              | Did the organization cease conducting, or make significant changes in how it conducts, any program services?                                  |
|                | If "Yes," describe these changes on Schedule O.   |
| 1              | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.          |
|                | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and  |
|                | revenue, if any, for each program service reported.   |
| <del>l</del> a | (Code: ) (Expenses \$ 527,045. including grants of \$ ) (Revenue \$   |
|                | NET-ZERO BY 2050 - CALLING ON POLITICAL AND BUSINESS LEADERS TO DRIVE   |
|                | THE TRANSITION TO A THRIVING AND JUST NET-ZERO GREENHOUSE-GAS EMISSION  |
|                | ECONOMY BY 2050. WE HAVE SET BOLD GOALS INSIDE OUR BUSINESSES TO HELP   |
|                | ENSURE WE REACH THIS AMBITION. THROUGH A SERIES OF EXCLUSIVE CONVENING<br>WE ARE CALLING ON OTHER BUSINESS LEADERS TO DO THE SAME.            |
|                | WE ARE CALLING ON VINER DUSINESS LEADERS TO DO THE SAME.  |
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |
| 1b             | (Code:) (Expenses \$ 456,536 • including grants of \$) (Revenue \$  |
|                | GOVERNANCE AND TRANSPARENCY - IN THE B TEAM'S PURSUIT OF ENVIRONMENTAL  |
|                | AND SOCIAL WELL-BEING, OUR EFFORTS OFTEN COME UP AGAINST FAILURES OF  |
|                | GOVERNANCE OR RULE OF LAW - OPAQUE LAND DEALS THREATENING PROTECTED   |
|                | NATURAL AREAS, FAILURES TO IMPLEMENT OR ENFORCE LABOR LAWS, PERVERSE  |
|                | INCENTIVES BUILT INTO TAX SYSTEMS, THREATS TO DEMOCRACY THAT UNDERMINE  |
|                | PUBLIC DEBATE. THE B TEAM'S GOVERNANCE AND TRANSPARENCY INITIATIVE  |
|                | SEEKS TO ADDRESS THESE GOVERNANCE CHALLENGES BY IDENTIFYING SYSTEMIC  |
|                | ISSUES RELATED TO GOVERNANCE THAT BUSINESS IS PARTICULARLY WELL PLACED  |
|                | TO HELP CHANGE. WE ARE WORKING IN THREE CORE AREAS - ENDING ANONYMOUS   |
|                | COMPANIES, HELPING PREVENT CORRUPTION IN PUBLIC PROCUREMENT THROUGH TH  |
|                | ACCELERATION OF OPEN CONTRACTING AND ADVANCING THE PROTECTION CIVIC<br>RIGHTS AND FREEDOMS. WE WORK WITH BUSINESS TO ADVOCATE AND DRIVE REFOR |
|                |   |
| łc             | (Code: ) (Expenses \$ 650,132. including grants of \$ ) (Revenue \$ MOVEMENT BUILDING - THE MISSION OF THE B TEAM IS TO "CATALYSE A           |
|                | MOVEMENT OF BUSINESS LEADERS DRIVING A BETTER WAY OF DOING BUSINESS FO  |
|                | THE WELLBEING OF PEOPLE AND PLANET." IN SUPPORT OF THIS MISSION, WE AF  |
|                | WORKING TO ENGAGE A GROWING NUMBER OF COMPANIES, LEADERS AND  |
|                | ENTREPRENEURS AROUND THE WORLD TO HELP BUILD A SUSTAINABLE, INCLUSIVE   |
|                | FUTURE FOR ALL. THIS INVOLVES WORKING CLOSELY WITH KEY PARTNERS TO  |
|                | INSPIRE SUSTAINABLE BUSINESS LEADERSHIP, AND DEVELOPING NETWORKS OF   |
|                | REGIONAL BUSINESS LEADERSHIP.   |
|                |   |
|                |   |
|                |   |
|                |   |
| 1d             | Other program services (Describe in Schedule O.)  |
|                | (Expenses \$ 730, 302. including grants of \$ ) (Revenue \$ )   |
|                | Total program service expenses ► 2,364,015.   |
| <del>l</del> e | 000   |
| <del>l</del> e | Form <b>990</b> (2  |
|                | Form 990 (2<br>2 11-11-16 SEE SCHEDULE O FOR CONTINUATION(S)<br>2   |

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0 (2016) B TEAM HEADQUARTERS INC

Form 990 (2016)

| Pa       | rt IV Checklist of Required Schedules   |              |     |          |
|----------|---|--------------|-----|----------|
|          |   |              | Yes | No       |
| 1        | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?   |              |     |          |
|          | If "Yes," complete Schedule A   | 1            | х   |          |
| 2        | Is the organization required to complete Schedule B, Schedule of Contributors?  | 2            | Х   |          |
| 3        | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for   |              |     |          |
| -        | public office? If "Yes," complete Schedule C, Part I  | 3            |     | x        |
| 4        | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect  |              |     |          |
|          | during the tax year? If "Yes," complete Schedule C, Part II   | 4            |     | x        |
| 5        | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or  |              |     |          |
| Ŭ        | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III  | 5            |     | x        |
| 6        | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to   | -            |     |          |
| v        | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6            |     | x        |
| 7        | Did the organization receive or hold a conservation easement, including easements to preserve open space,   | -            |     |          |
| •        | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II  | 7            |     | x        |
| 8        | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete  | -            |     |          |
| U        | Schedule D, Part III  | 8            |     | x        |
| 9        | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for   | - U          |     |          |
| 5        | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?   |              |     |          |
|          | If "Yes," complete Schedule D, Part IV  | 9            |     | x        |
| 10       | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent   | 5            |     |          |
| 10       | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V  | 10           |     | x        |
| 11       | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VII, IX, or X   |              |     |          |
|          | as applicable.  |              |     |          |
| -        | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,   |              |     |          |
| a        |   | 11a          |     | x        |
| h        | Part VI<br>Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total  | 114          |     |          |
| 5        | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VI  | 11b          |     | x        |
| <u>د</u> | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total  | 115          |     |          |
| v        | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  | 11c          |     | x        |
| Ь        | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in  |              |     |          |
| u        | Part X, line 16? If "Yes," complete Schedule D, Part IX   | 11d          |     | x        |
| •        | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X   | 11e          |     | X        |
|          | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses   | 110          |     |          |
| •        | the organization's separate of consolidated inflation statements for the tax year include a footfole that addresses<br>the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f          |     | x        |
| 122      | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete   |              |     |          |
| 120      | • • • • • • •   | 12a          | х   |          |
| Ь        | Schedule D, Parts XI and XII  | . <b>_</b> a |     | <u> </u> |
| 5        | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional   | 12b          |     | x        |
| 13       | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13           |     | X        |
| 14a      | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a          | Х   | <u>_</u> |
|          | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,   | 114          |     |          |
| 2        | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000  |              |     |          |
|          | or more? If "Yes," complete Schedule F, Parts I and IV  | 14b          | х   |          |
| 15       | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any   |              |     | <u> </u> |
|          | foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15           |     | x        |
| 16       | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to  |              | L   |          |
|          | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV   | 16           |     | x        |
| 17       | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,   |              | L   |          |
|          | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  | 17           |     | x        |
| 18       | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines  |              | L   | <u> </u> |
|          | 1c and 8a? If "Yes," complete Schedule G, Part II   | 18           |     | x        |
| 19       | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"  |              |     |          |
|          | complete Schedule G. Part III   | 19           |     | x        |

Form **990** (2016)

B TEAM HEADQUARTERS INC

Part IV Checklist of Required Schedules (continued)

|     |   |     | Yes | No       |
|-----|---|-----|-----|----------|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H                                     | 20a |     | Х        |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                    | 20b |     |          |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or                     |     |     |          |
|     | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                               | 21  |     | X        |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on                   |     |     |          |
|     | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |     | X        |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current      |     |     |          |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete                  |     |     |          |
|     | Schedule J  | 23  | Х   |          |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the         |     |     |          |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete              |     |     |          |
|     | Schedule K. If "No", go to line 25a   | 24a |     | X        |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                               | 24b |     |          |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease            |     |     |          |
|     | any tax-exempt bonds?   | 24c |     | <u> </u> |
|     | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                         | 24d |     |          |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit                    |     |     | 37       |
|     | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I                                   | 25a |     | X        |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and      |     |     |          |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete           |     |     | x        |
| ~~  | Schedule L, Part I  | 25b |     |          |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or           |     |     |          |
|     | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"          | 00  |     | x        |
| 07  | complete Schedule L, Part II  | 26  |     | - 23     |
| 27  | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member             |     |     |          |
|     | of any of these persons? If "Yes," complete Schedule L, Part III  | 27  |     | x        |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV               | 21  |     |          |
| 20  | instructions for applicable filing thresholds, conditions, and exceptions):   |     |     |          |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                         | 28a |     | x        |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV      | 28b |     | X        |
|     | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, |     |     |          |
| -   | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c |     | x        |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                        | 29  |     | X        |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation     |     |     |          |
|     | contributions? If "Yes," complete Schedule M  | 30  |     | X        |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?  |     |     |          |
|     | If "Yes," complete Schedule N, Part I   | 31  |     | Х        |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete                |     |     |          |
|     | Schedule N, Part II   | 32  |     | Х        |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                      |     |     |          |
|     | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33  |     | X        |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and       |     |     |          |
|     | Part V, line 1  | 34  |     | X        |
| 35a | <b>5 7 5 7</b>  | 35a |     | X        |
| b   | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity       |     |     |          |
|     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b |     | <u> </u> |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?      |     |     |          |
|     | If "Yes," complete Schedule R, Part V, line 2   | 36  |     | X        |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization                |     |     | v        |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                    | 37  |     | X        |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?                  |     | х   |          |
|     | Note. All Form 990 filers are required to complete Schedule O   | 38  | Δ   |          |

Form **990** (2016)

| Form | 990 (2016) B TEAM HEADQUARTERS INC 46-1860   | 634 | Р   | age <b>5</b> |  |  |  |  |  |  |
|------|--|-----|-----|--------------|--|--|--|--|--|--|
| -    | t V Statements Regarding Other IRS Filings and Tax Compliance  |     |     |              |  |  |  |  |  |  |
|      | Check if Schedule O contains a response or note to any line in this Part V   |     |     |              |  |  |  |  |  |  |
|      |  |     | Yes | No           |  |  |  |  |  |  |
| 1a   | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 14   |     |     |              |  |  |  |  |  |  |
|      | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0   |     |     |              |  |  |  |  |  |  |
|      | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming                 |     |     |              |  |  |  |  |  |  |
|      | (gambling) winnings to prize winners?  |     |     |              |  |  |  |  |  |  |
| 2a   | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |     |     |              |  |  |  |  |  |  |
|      | filed for the calendar year ending with or within the year covered by this return 2a 12  |     |     |              |  |  |  |  |  |  |
| b    | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?                     | 2b  | Х   |              |  |  |  |  |  |  |
|      | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)                   |     |     |              |  |  |  |  |  |  |
| 3a   | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                      | 3a  |     | Х            |  |  |  |  |  |  |
| b    | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O                       | 3b  |     |              |  |  |  |  |  |  |
| 4a   | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a          |     |     |              |  |  |  |  |  |  |
|      | financial account in a foreign country (such as a bank account, securities account, or other financial account)?                   | 4a  |     | Х            |  |  |  |  |  |  |
| b    | If "Yes," enter the name of the foreign country: ►   |     |     |              |  |  |  |  |  |  |
|      | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).                |     |     |              |  |  |  |  |  |  |
| 5a   | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                              | 5a  |     | Х            |  |  |  |  |  |  |
| b    | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                   | 5b  |     | Х            |  |  |  |  |  |  |
| с    | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   | 5c  |     |              |  |  |  |  |  |  |
| 6a   | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit        |     |     |              |  |  |  |  |  |  |
|      | any contributions that were not tax deductible as charitable contributions?  | 6a  |     | Х            |  |  |  |  |  |  |
| b    | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts               |     |     |              |  |  |  |  |  |  |
|      | were not tax deductible?   | 6b  |     |              |  |  |  |  |  |  |
| 7    | Organizations that may receive deductible contributions under section 170(c).  |     |     |              |  |  |  |  |  |  |
| а    |  |     |     |              |  |  |  |  |  |  |
| b    | <b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided?                           |     |     |              |  |  |  |  |  |  |
| с    | c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required                |     |     |              |  |  |  |  |  |  |
|      | to file Form 8282?   |     |     |              |  |  |  |  |  |  |
| d    | If "Yes," indicate the number of Forms 8282 filed during the year7d  |     |     |              |  |  |  |  |  |  |
| е    | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                    | 7e  |     | X            |  |  |  |  |  |  |
| f    | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                       | 7f  |     | X            |  |  |  |  |  |  |
| g    | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   | 7g  |     |              |  |  |  |  |  |  |
| h    | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h  |     |              |  |  |  |  |  |  |
| 8    | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the                               |     |     |              |  |  |  |  |  |  |
|      | sponsoring organization have excess business holdings at any time during the year?   | 8   |     |              |  |  |  |  |  |  |
| 9    | Sponsoring organizations maintaining donor advised funds.  |     |     |              |  |  |  |  |  |  |
| а    | Did the sponsoring organization make any taxable distributions under section 4966?   | 9a  |     |              |  |  |  |  |  |  |
| b    | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?                                  | 9b  |     |              |  |  |  |  |  |  |
| 10   | Section 501(c)(7) organizations. Enter:  |     |     |              |  |  |  |  |  |  |
| а    | Initiation fees and capital contributions included on Part VIII, line 12 10a   |     |     |              |  |  |  |  |  |  |
| b    | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  |     |     |              |  |  |  |  |  |  |
| 11   | Section 501(c)(12) organizations. Enter:   |     |     |              |  |  |  |  |  |  |
| а    | Gross income from members or shareholders 11a  |     |     |              |  |  |  |  |  |  |
| b    | Gross income from other sources (Do not net amounts due or paid to other sources against   |     |     |              |  |  |  |  |  |  |
|      | amounts due or received from them.)  |     |     |              |  |  |  |  |  |  |
|      | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                         | 12a |     |              |  |  |  |  |  |  |
|      | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b  |     |     |              |  |  |  |  |  |  |
| 13   | Section 501(c)(29) qualified nonprofit health insurance issuers.   |     |     |              |  |  |  |  |  |  |
| а    | Is the organization licensed to issue qualified health plans in more than one state?   | 13a |     |              |  |  |  |  |  |  |
| -    | <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.                           |     |     |              |  |  |  |  |  |  |
| b    | Enter the amount of reserves the organization is required to maintain by the states in which the                                   |     |     |              |  |  |  |  |  |  |
|      | organization is licensed to issue qualified health plans   |     |     |              |  |  |  |  |  |  |
|      | Enter the amount of reserves on hand   |     |     | X            |  |  |  |  |  |  |
|      | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a |     |              |  |  |  |  |  |  |
| b    | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O                          | 14b |     | (0016)       |  |  |  |  |  |  |

| Form 990 (2016) |
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## B TEAM HEADQUARTERS INC

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| eci      | tion A. Governing Body and Management   |                    |  |        | V      |   |  |  |  |
|----------|---|--------------------|--|--------|--------|---|--|--|--|
| 10       | Enter the number of voting members of the governing body at the end of the tax year   | 1a                 | 21   |        | Yes    | ┝ |  |  |  |
|          | If there are material differences in voting rights among members of the governing body at the end of the tax year   | 10                 |  |        |        |   |  |  |  |
|          | body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.   |                    |  |        |        |   |  |  |  |
|          | Enter the number of voting members included in line 1a, above, who are independent  | 1b                 | 20   |        |        | L |  |  |  |
|          | Did any officer, director, trustee, or key employee have a family relationship or a business relationshi  |                    |  |        |        | L |  |  |  |
| 2        |   |                    |  | 2      |        | Ľ |  |  |  |
| <b>。</b> | officer, director, trustee, or key employee?  |                    |  | 2      |        | ╉ |  |  |  |
|          | B Did the organization delegate control over management duties customarily performed by or under the direct supervision<br>of officers, directors, or trustees, or key employees to a management company or other person? |                    |  |        |        |   |  |  |  |
|          |   |                    |  | 3<br>4 | Х      | ╀ |  |  |  |
|          | Did the organization make any significant changes to its governing documents since the prior Form 9   |                    |  | 4<br>5 |        | ╀ |  |  |  |
|          | Did the organization become aware during the year of a significant diversion of the organization's assets?  |                    |  |        |        |   |  |  |  |
|          | ······  |                    |  |        |        |   |  |  |  |
|          | a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or  |                    |  |        |        |   |  |  |  |
|          | more members of the governing body?   |                    |  | 7a     |        | ╀ |  |  |  |
| b        | Are any governance decisions of the organization reserved to (or subject to approval by) members, s   | stockholders, c    | r  |        |        |   |  |  |  |
|          | persons other than the governing body?  |                    |  | 7b     |        |   |  |  |  |
|          | Did the organization contemporaneously document the meetings held or written actions undertaken during the year   | -                  | -  |        |        | I |  |  |  |
| а        | The governing body?   |                    |  | 8a     | X      | ļ |  |  |  |
| b        | Each committee with authority to act on behalf of the governing body?   |                    |  | 8b     | Х      | ļ |  |  |  |
|          | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea   |                    |  |        |        | l |  |  |  |
|          | organization's mailing address? If "Yes," provide the names and addresses in Schedule O   |                    |  | 9      |        |   |  |  |  |
| ect      | tion B. Policies (This Section B requests information about policies not required by the Internal R   | levenue Code.)     |  |        |        | - |  |  |  |
|          |   |                    |  |        | Yes    | ļ |  |  |  |
|          | Did the organization have local chapters, branches, or affiliates?  |                    |  | 10a    |        | ļ |  |  |  |
|          | If "Yes," did the organization have written policies and procedures governing the activities of such c  | •                  | -  |        |        | l |  |  |  |
|          | and branches to ensure their operations are consistent with the organization's exempt purposes? $\dots$   |                    |  | 10b    |        | ļ |  |  |  |
| 1a       | las the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?   |                    |  |        |        | l |  |  |  |
| b        | escribe in Schedule O the process, if any, used by the organization to review this Form 990.  |                    |  |        |        |   |  |  |  |
| 2a       | Did the organization have a written conflict of interest policy? If "No," go to line 13   |                    |  | 12a    | X<br>X |   |  |  |  |
| b        | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?   |                    |  |        |        |   |  |  |  |
| с        | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe  |                    |  |        |        | Ι |  |  |  |
|          | in Schedule O how this was done   |                    |  | 12c    | Х      | l |  |  |  |
|          | Did the organization have a written whistleblower policy?   |                    |  | 13     | Х      | Ι |  |  |  |
|          | Did the organization have a written document retention and destruction policy?  |                    |  | 14     |        | T |  |  |  |
|          | Did the process for determining compensation of the following persons include a review and approve  |                    |  |        |        | t |  |  |  |
|          | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |                    |  |        |        | I |  |  |  |
|          | The organization's CEO, Executive Director, or top management official  |                    |  | 15a    |        | 1 |  |  |  |
|          | Other officers or key employees of the organization   |                    |  | 15b    |        | t |  |  |  |
|          | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   |                    |  |        |        | t |  |  |  |
|          | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange  | ment with a        | ſ  |        |        | I |  |  |  |
|          | taxable entity during the year?   |                    |  | 16a    |        | I |  |  |  |
|          | If "Yes," did the organization follow a written policy or procedure requiring the organization to evalua  |                    |  |        |        | t |  |  |  |
|          | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the orga  |                    |  |        |        | I |  |  |  |
|          |   |                    |  | 16b    |        | 1 |  |  |  |
|          | exempt status with respect to such arrangements?  |                    |  | 100    | 1      | 1 |  |  |  |
|          | List the states with which a copy of this Form 990 is required to be filed $\blacktriangleright$ NY   |                    |  |        |        |   |  |  |  |
|          | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-1  | T (Section 501)    | $(c)(3) \le cn(v) \le cn($ | vailah | le     |   |  |  |  |
|          | for public inspection. Indicate how you made these available. Check all that apply.   |                    |  | vanau  |        |   |  |  |  |
|          |   | n in Schodula C    | ))   |        |        |   |  |  |  |
| 0        |   | n in Schedule C    |  | finar  | aial   |   |  |  |  |
|          | Describe in Schedule O whether (and if so, how) the organization made its governing documents, co   | Diffict of interes | st policy, and   | innan  | cial   |   |  |  |  |
|          | statements available to the public during the tax year.   |                    |  |        |        |   |  |  |  |
| 0        | State the name, address, and telephone number of the person who possesses the organization's bo   | ooks and record    | ds: 🕨  |        |        |   |  |  |  |
|          | THE ORGANIZATION - 917-545-6101   |                    |  |        |        |   |  |  |  |
|          |   |                    |  |        |        |   |  |  |  |
|          | 115 FIFTH AVENUE, NO. 6FL, NEW YORK, NY 10003   |                    |  | -      | 000    |   |  |  |  |
| 2006     | 115 FIFTH AVENUE, NO. 6FL, NEW YORK, NY 10003           11-11-16         6  |                    |  | Form   | 990    | ( |  |  |  |

| Part VII | Compensation of Officers, | Directors, | Trustees, | Key Emplo | yees, I | lighest | Compens | ated |
|----------|---------------------------|------------|-----------|-----------|---------|---------|---------|------|
|          | Employees, and Independe  | ent Contra | ctors     |           |         |         |         |      |

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

 List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| Name and Title         Average<br>hours per<br>weak<br>using an<br>bours per<br>bours per<br>ling         Description<br>to the analysis of the<br>bours per<br>bours per<br>ling         Description<br>to the<br>bours per<br>lingling <th>(A)</th> <th>(B)</th> <th></th> <th colspan="4">(C)</th> <th></th> <th>(D)</th> <th>(E)</th> <th>(F)</th>   | (A)                          | (B)       |          | (C)              |             |        |              |      | (D)               | (E)             | (F)           |
|---|------------------------------|-----------|----------|------------------|-------------|--------|--------------|------|-------------------|-----------------|---------------|
| hours per veck, intermediated stratument of the mean of amediated stratument of the mean of   | Name and Title               | Average   | Position |                  |             |        |              | one  | Reportable        | Estimated       |               |
| Week<br>(list ary<br>organizations<br>below<br>line)         Week<br>(list ary<br>second<br>organizations<br>below<br>line)         Inon<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>second<br>secon |                              | hours per | box      | box, unless pers |             |        | is bot       | h an | compensation      | compensation    | amount of     |
| (1) OLIVER BATE         1.00         X         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(1) STR RICHARD BRANSON         1.00         X         0.         0.         0.         0.           G(3) MACHBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(5) KATHY CALVIN         1.00         X         0.         0.         0.         0.         0.         0.           G(6) BOCILYMORE         1.00         X         0.         <  |                              | week      |          | cer ar           | 10 a 0<br>1 | recto  | or/trus      | tee) |                   |                 |               |
| (1) OLIVER BATE         1.00         X         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(1) STR RICHARD BRANSON         1.00         X         0.         0.         0.         0.           G(3) MACHBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(5) KATHY CALVIN         1.00         X         0.         0.         0.         0.         0.         0.           G(6) BOCILYMORE         1.00         X         0.         <  |                              |           | recto    |                  |             |        |              |      |                   | U U             |               |
| (1) OLIVER BATE         1.00         X         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(1) STR RICHARD BRANSON         1.00         X         0.         0.         0.         0.           G(3) MACHBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(5) KATHY CALVIN         1.00         X         0.         0.         0.         0.         0.         0.           G(6) BOCILYMORE         1.00         X         0.         <  |                              |           | or di    | ee               |             |        | ated         |      |                   | (W-2/1099-MISC) |               |
| (1) OLIVER BATE         1.00         X         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(1) STR RICHARD BRANSON         1.00         X         0.         0.         0.         0.           G(3) MACHBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(5) KATHY CALVIN         1.00         X         0.         0.         0.         0.         0.         0.           G(6) BOCILYMORE         1.00         X         0.         <  |                              |           | ustee    | trust            |             | ee     | npens        |      | (W-2/1099-10115C) |                 | •             |
| (1) OLIVER BATE         1.00         X         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(1) STR RICHARD BRANSON         1.00         X         0.         0.         0.         0.           G(3) MACHBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(5) KATHY CALVIN         1.00         X         0.         0.         0.         0.         0.         0.           G(6) BOCILYMORE         1.00         X         0.         <  |                              |           | ual tr   | ional            |             | yolqr  | t con<br>/ee |      |                   |                 |               |
| (1) OLIVER BATE         1.00         X         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.           BOARD MEMBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(1) STR RICHARD BRANSON         1.00         X         0.         0.         0.         0.           G(3) MACHBER & CO-CHAIR         X         0.         0.         0.         0.         0.           G(5) KATHY CALVIN         1.00         X         0.         0.         0.         0.         0.         0.           G(6) BOCILYMORE         1.00         X         0.         <  |                              |           | ndivid   | n stitu          | Officer     | (ey en | Highes       | orme |                   |                 | organizations |
| (2) MARC BENIOFF       1.00       X       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.         BOARD MEMBER & CO-CHAIR       X       0.       0.       0.       0.       0.         BOARD MEMBER & CO-CHAIR       X       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.  | (1) OLIVER BATE              | 1.00      | -        | -                |             | -      |              |      |                   |                 |               |
| BOARD MEMBER     X     0.     0.     0.       (3) SIR RICHARD BRANSON     1.00     X     0.     0.     0.       BOARD MEMBER & CO-CHAIR     X     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       (5) KATHY CALVIN     1.00     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       (6) BOB COLLYMORE     1.000     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       BOARD MEMBER     1.000     X     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       (10) GUILHERME LEAL     1.000     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       (11) ANDREW LIVERIS     1.000     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       (12) ELKE MYCOSKIE     1.000     0.   | BOARD MEMBER                 |           | x        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (3) SIR RICHARD BRANSON       1.00       X       0.       0.       0.         BOARD MEMBER & CO-CHAIR       X       0.       0.       0.       0.         (4) SHARAN BURROW       1.00       X       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         (5) KATHY CALVIN       1.00       X       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         BOARD MEMBER       1.000       X       0. <td>(2) MARC BENIOFF</td> <td>1.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | (2) MARC BENIOFF             | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBER & CO-CHAIR         X         0.         0.         0.         0.           G(4) SHARAN BUROW         1.00         X         0.         0.         0.         0.           BOARD MEMBER         X         0.         0.         0.         0.         0.         0.           BOARD MEMBER         X         0.   | BOARD MEMBER                 |           | X        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (4) SHARAN BURROW         1.00         X         0.         0.         0.           BOARD MEMBER         X         0. <td< td=""><td>(3) SIR RICHARD BRANSON</td><td>1.00</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>   | (3) SIR RICHARD BRANSON      | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBER     X     0.     0.     0.       (5)     KATHY CALVIN     1.00     X     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       BOARD MEMBER     1.00     X     0.     0.     0.       BOARD MEMBER     1.00     X     0.     0.     0.       BOARD MEMBER     1.00     X     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       (11) ANDREW LIVERIS     1.00     0.     0.     0.     0.       BOARD MEMBER     X     0.     0.     0.     0.       (12) BLAKE MYCOSKIE     1.00     0.     0.     0.  | BOARD MEMBER & CO-CHAIR      |           | Х        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (5) KATHY CALVIN       1.00       X       0.       0.       0.         BOARD MEMBER       1.00       X       0.       0.       0.       0.         (6) BOB COLLYMORE       1.00       X       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         BOARD MEMBER       X       0. <td>(4) SHARAN BURROW</td> <td>1.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | (4) SHARAN BURROW            | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBERX0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.(7) DAVID CRANE1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.I3 ARIF NAQVI1.00X0.0.0.BOARD MEMBERX0.0.0.0.I3 ARIF NAQUI POLAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.I3 ARIF NAQUI POLAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.I3 ARIF NACUI-FINANIT1.00X0.0.0.BOARD MEMBERX0.0.0.<  | BOARD MEMBER                 |           | Х        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (6) BOB COLLYMORE       1.00       X       0.0.0.0.         BOARD MEMBER       X       0.0.0.0.       0.0.0.         Ill ANDREW LIVERIS       1.000       X       0.0.0.0.       0.0.0.         BOARD MEMBER       X       0.0.0.0.       0.0.0.       0.0.         (12) BLAKE MYCOSKIE       1.000       X       0.0.0.0.       0.0.0.         BOARD MEMBER       X       0.0.0.0.       0.0.0.       0.0.         (14) DR. NGOZI OKONJO-IWEALA       1.000       X       0.0.0.0.       0.0.         BOARD MEMBER       X       0.0.0.0.       0.0.0.       0.0.       0.0.  | (5) KATHY CALVIN             | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBERX0.0.0.(7) DAVID CRANE1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBERX0.0.0.0.(11) ANDREW LIVERIS1.00X0.0.0.BOARD MEMBERX0.0.0.0.(12) BLAKE MYCOSKIE1.00X0.0.0.BOARD MEMBERX0.0.0.0.(13) ARIF NAQVI1.00X0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.000.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.000.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0. <t< td=""><td>BOARD MEMBER</td><td></td><td>Х</td><td></td><td></td><td></td><td></td><td></td><td>0.</td><td>0.</td><td>0.</td></t<>   | BOARD MEMBER                 |           | Х        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (7)DAVID CRANE1.00BOARD MEMBERX0.0.0.0.BOARD MEMBER1.00BOARD MEMBERX0.0.0.0.(9)DR. MOHAMED IBRAHIMBOARD MEMBERX(10)GUILHERME LEALBOARD MEMBERX(11)ANDREW LIVERISBOARD MEMBERXBOARD MEMBERX(11)ANDREW LIVERISBOARD MEMBERXBOARD MEMBERX <tr< td=""><td>(6) BOB COLLYMORE</td><td>1.00</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr<>   | (6) BOB COLLYMORE            | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBERX0.0.0.(8) ARIANNA HUFFINGTON1.00BOARD MEMBERX0.0.0.(9) DR. MOHAMED IBRAHIM1.00BOARD MEMBERX0.0.0.(10) GUILHERME LEAL1.000.0.0.BOARD MEMBERX0.0.0.(11) ANDREW LIVERIS1.000.0.0.BOARD MEMBERX0.0.0.(12) BLAKE MYCOSKIE1.000.0.0.BOARD MEMBERX0.0.0.(12) BLAKE MYCOSKIE1.000.0.0.BOARD MEMBERX0.0.0.(13) ARIF NAQVI1.000.0.0.BOARD MEMBERX0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.000.0.0.BOARD MEMBERX0.0.0.(16) FAUL POLMAN1.000.0.0.BOARD MEMBERX0.0.0.(16) FAUL POLMAN1.000.0.0.BOARD MEMBERX0.0.0.(16) FAUL POLMAN1.000.0.0.BOARD MEMBERX0.0.0.(17) MARY ROBINSON1.000.0.0.BOARD MEMBERX0.0.0.   | BOARD MEMBER                 |           | Х        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (8) ARIANNA HUFFINGTON       1.00       X       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.         (9) DR. MOHAMED IBRAHIM       1.00       X       0.       0.       0.       0.         BOARD MEMBER       X       0.       0.       0.       0.       0.       0.         BOARD MEMBER       1.00       X       0.       0.       0.       0.       0.         BOARD MEMBER       1.00       X       0.       0.       0.       0.       0.         BOARD MEMBER       1.00       X       0.       0.       0.       0.       0.         BOARD MEMBER       1.00       X       0.       0.       0.       0.       0.         BOARD MEMBER       1.00       X       0.       0  | (7) DAVID CRANE              | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBERX0.0.0.(9) DR. MOHAMED IBRAHIM1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBER1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.(12) BLAKE MYCOSKIE1.00X0.0.0.BOARD MEMBERX0.0.0.0.(13) ARIF NAQVI1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.(16) FAUL POLMAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.(17) MARY ROBINSON1.00X0.0.0.BOARD MEMBERX0.0.0.0.   | BOARD MEMBER                 |           | Х        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (9) DR. MOHAMED IBRAHIM1.00<br>XX0.0.0.BOARD MEMBER1.00<br>XX0.0.0.0.(10) GUILHERME LEAL1.00<br>XX0.0.0.0.BOARD MEMBERX0.0.0.0.0.(11) ANDREW LIVERIS1.00<br>BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.0.BOARD MEMBERX0.0.0.0.0.BOARD MEMBERX0.0.0.0.0.BOARD MEMBERX0.0.0.0.0.BOARD MEMBERX0.0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.00<br>BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.00<br>BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.00<br>BOARD MEMBERX0.0.0.0.(17) MARY ROBINSON1.00<br>BOARD MEMBERX0.0.0.0.   | (8) ARIANNA HUFFINGTON       | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBERX0.0.0.(10) GUILHERME LEAL1.00X0.0.0.BOARD MEMBERX0.0.0.0.(11) ANDREW LIVERIS1.00X0.0.0.BOARD MEMBERX0.0.0.0.(12) BLAKE MYCOSKIE1.00X0.0.0.BOARD MEMBERX0.0.0.0.(13) ARIF NAQVI1.000.0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.000.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.000.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.000.0.0.0.BOARD MEMBERX0.0.0.0.(17) MARY ROBINSON1.000.0.0.0.BOARD MEMBERX0.0.0.0.   | BOARD MEMBER                 |           | Х        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (10) GUILHERME LEAL       1.00       X       0.0.0.0.         BOARD MEMBER       1.00       X       0.0.0.0.         (11) ANDREW LIVERIS       1.00       0.0.0.0.         BOARD MEMBER       X       0.0.0.0.       0.0.0.         (12) BLAKE MYCOSKIE       1.00       0.0.0.0.       0.0.0.         BOARD MEMBER       X       0.0.0.0.0.       0.0.0.         (13) ARIF NAQVI       1.00       0.0.0.0.       0.0.0.         BOARD MEMBER       X       0.0.0.0.0.       0.0.0.         (14) DR. NGOZI OKONJO-IWEALA       1.00       0.0.0.0.       0.0.0.         BOARD MEMBER       X       0.0.0.0.0.       0.0.0.         (15) FRANCOIS-HENRI PINAULT       1.00       0.0.0.0.       0.0.0.         BOARD MEMBER       X       0.0.0.0.       0.0.0.         (16) PAUL POLMAN       1.00       0.0.0.0.       0.0.0.         BOARD MEMBER       X       0.0.0.0.       0.0.0.         (17) MARY ROBINSON       1.00       0.0.0.0.       0.0.0.   | (9) DR. MOHAMED IBRAHIM      | 1.00      |          |                  |             |        |              |      |                   | _               | _             |
| BOARD MEMBERX00.0.(11) ANDREW LIVERIS1.00X0.0.0.BOARD MEMBERX0.0.0.0.(12) BLAKE MYCOSKIE1.000.0.0.0.BOARD MEMBERX0.0.0.0.(13) ARIF NAQVI1.000.0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.000.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.000.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.000.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.   | BOARD MEMBER                 |           | Х        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (11) ANDREW LIVERIS1.00X0.0.BOARD MEMBER1.00X0.0.0.(12) BLAKE MYCOSKIE1.00X0.0.0.BOARD MEMBERX0.0.0.0.(13) ARIF NAQVI1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.00X0.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.00X0.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.  | (10) GUILHERME LEAL          | 1.00      |          |                  |             |        |              |      |                   | _               | _             |
| BOARD MEMBERX0.0.0.(12) BLAKE MYCOSKIE1.00X0.0.0.BOARD MEMBERX0.0.0.0.(13) ARIF NAQVI1.00X0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.00X0.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.00X0.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.  | BOARD MEMBER                 |           | X        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (12) BLAKE MYCOSKIE1.00X0.0.0.BOARD MEMBERX1.00X0.0.0.(13) ARIF NAQVI1.00X0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.000.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.000.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.000.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.BOARD MEMBERX0.0.0.0.   | (11) ANDREW LIVERIS          | 1.00      |          |                  |             |        |              |      |                   |                 |               |
| BOARD MEMBERX0.0.0.(13) ARIF NAQVI1.00X0.0.0.BOARD MEMBERX0.0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.00X0.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.00X0.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.(17) MARY ROBINSON1.00X0.0.0.BOARD MEMBERX0.0.0.0.   |                              |           | X        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (13) ARIF NAQVI1.00X0.0.0.BOARD MEMBERX1.00X0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.00X0.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.000.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.(17) MARY ROBINSON1.00X0.0.0.BOARD MEMBERX0.0.0.0.  |                              | 1.00      |          |                  |             |        |              |      |                   |                 | •             |
| BOARD MEMBERX0.0.0.(14) DR. NGOZI OKONJO-IWEALA1.00X0.0.0.BOARD MEMBERX0.0.0.0.(15) FRANCOIS-HENRI PINAULT1.000.0.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.000.0.0.0.BOARD MEMBERX0.0.0.0.(17) MARY ROBINSON1.00X0.0.0.BOARD MEMBERX0.0.0.0.  |                              |           | X        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (14) DR. NGOZI OKONJO-IWEALA1.0000.BOARD MEMBERX0.0.0.(15) FRANCOIS-HENRI PINAULT1.00X0.0.BOARD MEMBERX0.0.0.(16) PAUL POLMAN1.00X0.0.BOARD MEMBERX0.0.0.(17) MARY ROBINSON1.00X0.0.BOARD MEMBERX0.0.0.   | · · · <b>~</b>               | 1.00      |          |                  |             |        |              |      |                   |                 | •             |
| BOARD MEMBERX0.0.0.(15) FRANCOIS-HENRI PINAULT1.00X0.0.0.BOARD MEMBERX0.0.0.0.(16) PAUL POLMAN1.00X0.0.0.BOARD MEMBERX0.0.0.0.(17) MARY ROBINSON1.00X0.0.0.BOARD MEMBERX0.0.0.0.  |                              |           | X        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (15) FRANCOIS-HENRI PINAULT1.000.BOARD MEMBERX0.0.(16) PAUL POLMAN1.000.0.BOARD MEMBERX0.0.0.(17) MARY ROBINSON1.000.0.0.BOARD MEMBERX0.0.0.  | (14) DR. NGOZI OKONJO-IWEALA | 1.00      |          |                  |             |        |              |      |                   |                 | •             |
| BOARD MEMBER         X         0.   |                              |           | X        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (16) PAUL POLMAN         1.00         0.0.0.0.           BOARD MEMBER         X         0.0.0.0.         0.0.           (17) MARY ROBINSON         1.00         0.0.0.         0.0.0.           BOARD MEMBER         X         0.0.0.0.         0.0.0.  |                              | 1.00      |          |                  |             |        |              |      |                   |                 | 0             |
| BOARD MEMBERX0.0.0.(17) MARY ROBINSON1.00X0.0.0.BOARD MEMBERX0.0.0.0.   |                              | 1 00      | X        |                  |             |        |              |      | 0.                | 0.              | 0.            |
| (17) MARY ROBINSON         1.00         X         0. <td></td> <td>1.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td>0</td>   |                              | 1.00      |          |                  |             |        |              |      |                   | 0               | 0             |
| BOARD MEMBER X 0. 0. 0.   |                              | 1 00      | X        |                  | <u> </u>    |        |              |      | 0.                | 0.              | υ.            |
|   |                              | 1.00      | .,,      |                  |             |        |              |      |                   | ^               | 0             |
|   |                              |           | X        |                  |             |        |              |      | 0.                | 0.              |               |

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| Part VII Section A. Officers, Directors, Trus   | st C  | Compensated Employe                     | es (continued)       |         |              |                                 |        |                         |                               |          |       |                 |      |
|---|---|---|----------------------|---------|--------------|---------------------------------|--------|-------------------------|-------------------------------|----------|-------|-----------------|------|
| (A)   | (B)   |   |                      |         | C)           | <u>J</u>                        |        | (D)                     | (E)                           | (F)      |       |                 |      |
| Name and title  | Average                                       | Position<br>(do not check more than one |                      |         |              |                                 | ana    | Reportable              | Reportable                    |          |       |                 | ed   |
|   | hours per                                     | box                                     | , unle               | ss pe   | erson        | is bot                          | n an   | compensation            | compensatio                   |          | ar    | nount           | of   |
|   | week<br>(list any                             |   | cer an               | laad    | lirecto      | or/trus                         | lee)   | from                    | from related                  |          |       | other           |      |
|   | hours for                                     | irecto                                  |                      |         |              |                                 |        | the<br>organization     | organization<br>(W-2/1099-MIS |          |       | pensa<br>rom th |      |
|   | related                                       | e or c                                  | stee                 |         |              | Isatec                          |        | (W-2/1099-MISC)         | (00-2/1099-10110              | ,0,      |       | anizat          |      |
|   | organizations                                 | truste                                  | al trus              |         | yee          | mper                            |        |                         |                               |          |       | d relat         |      |
|   | below   | Individual trustee or director          | nstitutional trustee | er      | Key employee | Highest compensated<br>employee | ner    |                         |                               |          | orga  | anizati         | ions |
|   | line)   | Indi                                    | Insti                | Officer | Key          | High<br>emp                     | Former |                         |                               |          |       |                 |      |
| (18) RATAN TATA   | 1.00  |   |                      |         |              |                                 |        |                         |                               |          |       |                 | •    |
| BOARD MEMBER  | 1 0 0   | X                                       |                      |         |              |                                 |        | 0.                      |                               | 0.       |       |                 | 0.   |
| (19) ZHANG YUE  | 1.00  | x                                       |                      |         |              |                                 |        | 0                       |                               | ο.       |       |                 | 0    |
| BOARD MEMBER  | 1.00  | <u>^</u>                                |                      |         |              |                                 |        | 0.                      |                               | <u> </u> |       |                 | 0.   |
| (20) PROF MUHAMMAD YUNUS  | 1.00  | x                                       |                      |         |              |                                 |        | 0.                      |                               | ο.       |       |                 | 0.   |
| BOARD MEMBER (21) JOCHEN ZEITZ  | 8.00  | ^                                       |                      |         |              |                                 |        | 0.                      |                               | 0.       |       |                 | 0.   |
| BOARD MEMBER & CO-CHAIR   | 0.00  | x                                       |                      |         |              |                                 |        | 0.                      |                               | ο.       |       |                 | 0.   |
| (22) RAJIV JOSHI  | 40.00   |   |                      |         |              |                                 |        | 0.                      |                               | <u> </u> |       |                 | 0.   |
| MANAGING DIRECTOR   |   |   |                      | x       |              |                                 |        | 226,207.                |                               | 0.       | 1     | 68              | 66.  |
| (23) KATE ORMISTON SMITH  | 40.00   |   |                      |         |              |                                 |        | 22072070                |                               |          | -     | 0,0             |      |
| SECRETARY   |   |   |                      | x       |              |                                 |        | 58,363.                 |                               | 0.       |       | 1.7             | 76.  |
| (24) JANE LAWTON  | 40.00   |   |                      |         |              |                                 |        |                         |                               |          |       | _ / ·           |      |
| DIRECTOR OF GLOBAL COMMUNITY DEVELOP  |   |   |                      |         |              | x                               |        | 118,544.                |                               | 0.       | 1     | 3,0             | 02.  |
| (25) LEAH SELIGMANN   | 40.00   |   |                      |         |              |                                 |        |                         |                               |          |       |                 |      |
| DIRECTOR OF NET-ZERO 2050   |   |   |                      |         |              | X                               |        | 128,915.                |                               | 0.       | 1     | 4,8             | 72.  |
| (26) DAVID ERIC STEARNS   | 40.00   |   |                      |         |              |                                 |        |                         |                               |          |       |                 |      |
| DIRECTOR OF COMMUNICATIONS  |   |   |                      |         |              | Х                               |        | 158,187.                |                               | 0.       |       | 7,8             | 85.  |
| 1b Sub-total  |   |   |                      |         |              |                                 |        | 690,216.                |                               | 0.       | 5     | 4,4             | 01.  |
| c Total from continuation sheets to Part VI   |   |   |                      |         |              |                                 |        | 0.                      |                               | 0.       |       |                 | 0.   |
| d Total (add lines 1b and 1c)   |   |   |                      |         |              |                                 |        | 690,216.                |                               | 0.       | 5     | 4,4             | 01.  |
| 2 Total number of individuals (including but n  | ot limited to th                              | nose                                    | liste                | ed al   | bove         | e) wł                           | io r   | eceived more than \$100 | ,000 of reportab              | le       |       |                 |      |
| compensation from the organization  |   |   |                      |         |              |                                 |        |                         |                               |          |       |                 | 4    |
|   |   |   |                      |         |              |                                 |        |                         |                               | r        |       | Yes             | No   |
| <b>3</b> Did the organization list any <b>former</b> officer,                               |   |   |                      |         |              |                                 |        |                         |                               |          |       |                 | v    |
| line 1a? If "Yes," complete Schedule J for s  |   |   |                      |         |              |                                 |        |                         |                               |          | 3     |                 | X    |
| 4 For any individual listed on line 1a, is the su   | •   |   |                      |         |              |                                 |        | •                       | •                             |          |       | x               |      |
| and related organizations greater than \$150  |   |   |                      |         |              |                                 |        |                         |                               |          | 4     | л               |      |
| 5 Did any person listed on line 1a receive or a rendered to the organization? If "Yes," com |   |   |                      |         | -            |                                 |        | -                       |                               |          | 5     |                 | x    |
| Section B. Independent Contractors  |   | e J 1                                   | 01 50                | JUIT    | pers         | <u>son .</u>                    |        |                         |                               |          | 5     |                 |      |
| 1 Complete this table for your five highest co  | mpensated in                                  | depe                                    | ende                 | ent c   | ont          | racto                           | ors 1  | that received more than | \$100 000 of corr             | nens     | ation | from            |      |
| the organization. Report compensation for   | •   | •                                       |                      |         |              |                                 |        |                         |                               | iperio.  | ation |                 |      |
| (A)   | <u>, , , , , , , , , , , , , , , , , , , </u> |   |                      |         |              |                                 |        | (B)                     |                               |          | (0    | C)              |      |
| Name and business   | address                                       |   |                      |         |              |                                 |        | Description of s        | ervices                       | С        |       | nsatio          | on   |
| NEUW VENTURES, ROUTE DES  | ECOVETS                                       | S,                                      |                      |         |              |                                 |        |                         |                               |          |       |                 |      |
| CHESIERES, SWITZERLAND CH   | I-1885  |   |                      |         |              |                                 |        | MANAGEMENT S            | ERVICES                       |          | 35    | 8,3             | 36.  |
| CORELAB   |   |   |                      |         |              |                                 |        | GOVERNANCE &            |                               |          |       |                 |      |
| 2510 WARREN AVENUE, CHEYE   | ENNE, WY                                      | Y S                                     | 820                  | )01     | 1            |                                 |        | TRANSPARENCY            | CONSULT                       |          | 12    | 2,5             | 85.  |
|   |   |   |                      |         |              |                                 |        |                         |                               |          |       |                 |      |
|   |   |   |                      |         |              |                                 |        |                         |                               |          |       |                 |      |
|   |   |   |                      |         |              |                                 |        |                         |                               |          |       |                 |      |
|   |   |   |                      |         |              |                                 | _      |                         |                               |          |       |                 |      |
|   |   |   |                      |         |              |                                 |        |                         |                               |          |       |                 |      |

Total number of independent contractors (including but not limited to those listed above) who received more than 2 2 \$100,000 of compensation from the organization

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| Pa  | rt VII   | I Statement of Reven                                      | nue             |                   |                             |  |  |  |
|---|----------|---|-----------------|-------------------|-----------------------------|--|--|--|
|   |          | Check if Schedule O conta                                 | ains a response | or note to any li |                             |  |  |  |
|   |          |   |                 |                   | <b>(A)</b><br>Total revenue | <b>(B)</b><br>Related or<br>exempt function<br>revenue | <b>(C)</b><br>Unrelated<br>business<br>revenue | (D)<br>Revenue excluded<br>from tax under<br>sections<br>512 - 514 |
| nts<br>nts  | 1 a      | Federated campaigns                                       | 1a              |                   |                             |  |  |  |
| Contributions, Gifts, Grants<br>and Other Similar Amounts |          | Membership dues   |                 |                   |                             |  |  |  |
| S, (<br>Am  |          | Fundraising events  |                 |                   |                             |  |  |  |
| Gift<br>lar   | d        | Related organizations                                     | 1d              |                   |                             |  |  |  |
| imi,  | е        | Government grants (contributi                             | ions) <b>1e</b> |                   |                             |  |  |  |
| rior<br>S   | f        | All other contributions, gifts, grant                     |                 |                   |                             |  |  |  |
| ibu <sup>.</sup>  |          | similar amounts not included abov                         | /e 1f 2,        | 983,613.          |                             |  |  |  |
| d C   | g        | Noncash contributions included in lines                   | 1a-1f:\$        |                   |                             |  |  |  |
| an<br>GC  | h        | Total. Add lines 1a-1f                                    |                 | ►                 | 2,983,613.                  |  |  |  |
|   |          |   |                 | Business Code     |                             |  |  |  |
| ce  | 2 a      |   |                 |                   |                             |  |  |  |
| ervi  | b        |   |                 |                   |                             |  |  |  |
| n Si  | с        |   |                 |                   |                             |  |  |  |
| Jev   | d        |   |                 |                   |                             |  |  |  |
| Program Service<br>Revenue                                | е        |   |                 |                   |                             |  |  |  |
| д.  |          | All other program service reve                            |                 |                   |                             |  |  |  |
|   |          | Total. Add lines 2a-2f                                    |                 |                   |                             |  |  |  |
|   | 3        | Investment income (including                              |                 | -                 | 104.                        |  |  | 104.   |
|   |          | other similar amounts)                                    |                 |                   | 104.                        |  |  | 104.   |
|   | 4        | Income from investment of tax                             | • •             |                   |                             |  |  |  |
|   | 5        | Royalties   |                 |                   |                             |  |  |  |
|   | •        | 0   | (i) Real        | (ii) Personal     | -                           |  |  |  |
|   |          | Gross rents   |                 |                   | -                           |  |  |  |
|   |          | Less: rental expenses                                     |                 |                   | -                           |  |  |  |
|   |          | Rental income or (loss)                                   |                 | ►                 |                             |  |  |  |
|   |          | Net rental income or (loss)<br>Gross amount from sales of | (i) Securities  |                   |                             |  |  |  |
|   | / a      | assets other than inventory                               | (i) Securities  | (ii) Other        | -                           |  |  |  |
|   | Ь        | Less: cost or other basis                                 |                 |                   | -                           |  |  |  |
|   | b        | and sales expenses  |                 |                   |                             |  |  |  |
|   | <u>،</u> | Gain or (loss)  |                 |                   | -                           |  |  |  |
|   |          | Net gain or (loss)  |                 |                   |                             |  |  |  |
| •   |          | Gross income from fundraising                             |                 |                   |                             |  |  |  |
| Other Revenue   | 0 4      | including \$  |                 |                   |                             |  |  |  |
| eve   |          | contributions reported on line                            |                 |                   |                             |  |  |  |
| r R   |          | Part IV, line 18  | -               |                   |                             |  |  |  |
| the   | b        | Less: direct expenses                                     |                 |                   |                             |  |  |  |
| 0   |          | Net income or (loss) from fund                            |                 | ►                 |                             |  |  |  |
|   |          | Gross income from gaming ac                               |                 | -                 |                             |  |  |  |
|   |          | Part IV, line 19  |                 |                   |                             |  |  |  |
|   | b        | Less: direct expenses                                     |                 |                   |                             |  |  |  |
|   | с        | Net income or (loss) from gam                             | ing activities  | ►                 |                             |  |  |  |
|   | 10 a     | Gross sales of inventory, less                            | returns         |                   |                             |  |  |  |
|   |          | and allowances  | а               |                   |                             |  |  |  |
|   | b        | Less: cost of goods sold                                  | b               |                   |                             |  |  |  |
|   | с        | Net income or (loss) from sales                           | s of inventory  | 🕨                 |                             |  |  |  |
|   |          | Miscellaneous Revenue                                     | e               | Business Code     |                             |  |  |  |
|   | 11 a     | OTHER INCOME  |                 | 900099            | 240.                        | 240.   |  |  |
|   | b        |   |                 |                   |                             |  |  | ļ  |
|   | С        |   |                 |                   |                             |  |  | ļ  |
|   |          | All other revenue   |                 |                   | 0.40                        |  |  |  |
|   |          | Total. Add lines 11a-11d                                  |                 | 🕨                 | 240.                        | 040  | 0  | 104  |
|   | 12       | Total revenue. See instructions.                          |                 | ►                 | 2,983,957.                  | 240.   | 0.   | 104.   |
| 63200   | 9 11-11  | 1-16  |                 |                   |                             |  |  | Form <b>990</b> (2016)   |

B TEAM HEADQUARTERS INC

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Part IX Statement of Functional Expenses

| <u> </u>  | Check if Schedule O contains a response   |                              | this Part IX                | (C)                             | <u>X</u>                |
|-----------|---|------------------------------|-----------------------------|---------------------------------|-------------------------|
|           | ot include amounts reported on lines 6b,<br>b, 9b, and 10b of Part VIII.                        | <b>(A)</b><br>Total expenses | Program service<br>expenses | Management and general expenses | Fundraising<br>expenses |
| 1         | Grants and other assistance to domestic organizations   |                              | ·                           |                                 | •                       |
| i         | and domestic governments. See Part IV, line 21  |                              |                             |                                 |                         |
| 2         | Grants and other assistance to domestic   |                              |                             |                                 |                         |
| i         | individuals. See Part IV, line 22   |                              |                             |                                 |                         |
| 3         | Grants and other assistance to foreign  |                              |                             |                                 |                         |
|           | organizations, foreign governments, and foreign   |                              |                             |                                 |                         |
| i         | individuals. See Part IV, lines 15 and 16   |                              |                             |                                 |                         |
| 4         | Benefits paid to or for members   |                              |                             |                                 |                         |
| 5         | Compensation of current officers, directors,  |                              |                             |                                 |                         |
| t         | trustees, and key employees   | 226,207.                     | 172,016.                    | 22,445.                         | 31,746                  |
| 6         | Compensation not included above, to disqualified  |                              |                             |                                 |                         |
| I         | persons (as defined under section 4958(f)(1)) and   |                              |                             |                                 |                         |
| I         | persons described in section 4958(c)(3)(B)  |                              |                             |                                 |                         |
| 7         | Other salaries and wages  | 880,600.                     | 669,639.                    | 87,376.                         | 123,585                 |
| 8         | Pension plan accruals and contributions (include  |                              |                             |                                 |                         |
| :         | section 401(k) and 403(b) employer contributions)   |                              |                             |                                 |                         |
| 9         | Other employee benefits   | 127,536.                     | 84,114.                     | 23,481.                         | 19,941                  |
| <b>IO</b> | Payroll taxes   | 80,945.                      | 56,054.                     | 13,395.                         | 11,496                  |
|           | Fees for services (non-employees):  |                              |                             |                                 |                         |
| а         | Management  | 358,336.                     | 310,201.                    | 48,135.                         |                         |
|           | Legal   | 41,122.                      |                             | 41,122.                         |                         |
|           | Accounting  | 21,599.                      |                             | 21,599.                         |                         |
|           | Lobbying  |                              |                             |                                 |                         |
|           | Professional fundraising services. See Part IV, line 17   |                              |                             |                                 |                         |
|           | Investment management fees  |                              |                             |                                 |                         |
|           | Other. (If line 11g amount exceeds 10% of line 25,  |                              |                             |                                 |                         |
| -         | column (A) amount, list line 11g expenses on Sch O.)  | 589,489.                     | 490,159.                    | 99,330.                         |                         |
|           | Advertising and promotion   |                              |                             |                                 |                         |
|           | Office expenses   | 87,422.                      | 26,052.                     | 60,099.                         | 1,271                   |
|           | Information technology  |                              | -                           |                                 |                         |
|           | Royalties   |                              |                             |                                 |                         |
|           | Occupancy   | 83,116.                      | 58,846.                     | 12,870.                         | 11,400                  |
|           | Travel  |                              |                             |                                 |                         |
|           | Payments of travel or entertainment expenses  |                              |                             |                                 |                         |
|           | for any federal, state, or local public officials   |                              |                             |                                 |                         |
|           | Conferences, conventions, and meetings  |                              |                             |                                 |                         |
|           | Interest  |                              |                             |                                 |                         |
|           | Payments to affiliates  |                              |                             |                                 |                         |
|           | Depreciation, depletion, and amortization   |                              |                             |                                 |                         |
|           | Insurance   | 11,697.                      |                             | 11,697.                         |                         |
|           | Other expenses. Itemize expenses not covered  | ,                            |                             | ,                               |                         |
|           | above. (List miscellaneous expenses in line 24e. If line  |                              |                             |                                 |                         |
|           | 24e amount exceeds 10% of line 25, column (A)<br>amount, list line 24e expenses on Schedule 0.) |                              |                             |                                 |                         |
|           | TRAVEL & MEETINGS   | 267,733.                     | 215,909.                    | 43,603.                         | 8,221                   |
|           | EVENT VENUE, TRAVEL & P   | 133,928.                     | 128,369.                    | 5,173.                          | 386                     |
|           | COMMUNICATIONS - PRODUC   | 126,068.                     | 110,505.                    | 13,953.                         | 1,610                   |
|           | BOARD RELATED COSTS   | 70,000.                      | 26,250.                     | 43,750.                         | _, • ± •                |
| •         | All other expenses  | 44,752.                      | 15,901.                     | 26,042.                         | 2,809                   |
|           | Total functional expenses. Add lines 1 through 24e  | 3,150,550.                   | 2,364,015.                  | 574,070.                        | 212,465                 |
|           | Joint costs. Complete this line only if the organization  | 5,250,550.                   | _,                          |                                 | 212,103                 |
|           | reported in column (B) joint costs from a combined  |                              |                             |                                 |                         |
|           | educational campaign and fundraising solicitation.  |                              |                             |                                 |                         |
|           | סטטטענוטוומו טמוווידמוטו מווע ועווערמוסוווע סטווטוגמנוטוו.                                      |                              |                             |                                 |                         |

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Form **990** (2016)

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| Form 990 (2 |         |       |
|-------------|---------|-------|
| Part X      | Balance | Sheet |

## B TEAM HEADQUARTERS INC

| Pa                          |     | Dalance Sheet  |                                 |     |                           |
|-----------------------------|-----|--|---------------------------------|-----|---------------------------|
|                             |     | Check if Schedule O contains a response or note to any line in this Part X   |                                 |     |                           |
|                             |     |  | <b>(A)</b><br>Beginning of year |     | <b>(B)</b><br>End of year |
|                             | 1   | Cash - non-interest-bearing  | 1,522,878.                      | 1   | 1,830,264.                |
|                             | 2   | Savings and temporary cash investments   |                                 | 2   |                           |
|                             | 3   | Pledges and grants receivable, net   | 319,763.                        | 3   | 333,334.                  |
|                             | 4   | Accounts receivable, net   |                                 | 4   | 36,885.                   |
|                             | 5   | Loans and other receivables from current and former officers, directors,   |                                 |     |                           |
|                             |     | trustees, key employees, and highest compensated employees. Complete   |                                 |     |                           |
|                             |     | Part II of Schedule L  |                                 | 5   |                           |
|                             | 6   | Loans and other receivables from other disqualified persons (as defined under  |                                 |     |                           |
|                             |     | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing  |                                 |     |                           |
|                             |     | employers and sponsoring organizations of section 501(c)(9) voluntary  |                                 |     |                           |
| ŝts                         |     | employees' beneficiary organizations (see instr). Complete Part II of Sch L  |                                 | 6   |                           |
| Assets                      | 7   | Notes and loans receivable, net  |                                 | 7   |                           |
| ٩                           | 8   | Inventories for sale or use  | 4 554                           | 8   | 04.050                    |
|                             | 9   | Prepaid expenses and deferred charges  | 1,556.                          | 9   | 24,252.                   |
|                             | 10a | Land, buildings, and equipment: cost or other  |                                 |     |                           |
|                             |     | basis. Complete Part VI of Schedule D 10a  |                                 |     |                           |
|                             | b   | Less: accumulated depreciation 10b   |                                 | 10c |                           |
|                             | 11  | Investments - publicly traded securities   |                                 | 11  |                           |
|                             | 12  | Investments - other securities. See Part IV, line 11   |                                 | 12  |                           |
|                             | 13  | Investments - program-related. See Part IV, line 11  |                                 | 13  |                           |
|                             | 14  | Intangible assets  |                                 | 14  |                           |
|                             | 15  | Other assets. See Part IV, line 11   | 0.                              | 15  | 2,059                     |
|                             | 16  | Total assets. Add lines 1 through 15 (must equal line 34)  | 1,844,197.                      | 16  | 2,226,794                 |
|                             | 17  | Accounts payable and accrued expenses  | 129,954.                        | 17  | 154,392.                  |
|                             | 18  | Grants payable   | 500,000.                        | 18  |                           |
|                             | 19  | Deferred revenue   | 500,000.                        | 19  | 1,024,752.                |
|                             | 20  | Tax-exempt bond liabilities  |                                 | 20  |                           |
|                             | 21  | Escrow or custodial account liability. Complete Part IV of Schedule D  |                                 | 21  |                           |
| Liabilities                 | 22  | Loans and other payables to current and former officers, directors, trustees,  |                                 |     |                           |
| bilit                       |     | key employees, highest compensated employees, and disqualified persons.  |                                 |     |                           |
| Lia                         |     | Complete Part II of Schedule L   |                                 | 22  |                           |
|                             | 23  | Secured mortgages and notes payable to unrelated third parties   |                                 | 23  |                           |
|                             | 24  | Unsecured notes and loans payable to unrelated third parties   |                                 | 24  |                           |
|                             | 25  | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of |                                 |     |                           |
|                             |     |  |                                 | 25  |                           |
|                             | 26  | Schedule D           Total liabilities. Add lines 17 through 25  | 629,954.                        | 26  | 1,179,144.                |
|                             | 20  | Organizations that follow SFAS 117 (ASC 958), check here ▶ X and   | 01373011                        | 20  |                           |
| s                           |     | complete lines 27 through 29, and lines 33 and 34.   |                                 |     |                           |
| ЭC                          | 27  | Unrestricted net assets  | 1,047,577.                      | 27  | 969,027.                  |
| alar                        | 28  | Temporarily restricted net assets  | 166,666.                        | 28  | 78,623.                   |
| ğ                           | 29  | Permanently restricted net assets  | •                               | 29  |                           |
| 'n                          |     | Organizations that do not follow SFAS 117 (ASC 958), check here  |                                 |     |                           |
| ъ<br>Ш                      |     | and complete lines 30 through 34.  |                                 |     |                           |
| ŝtŝ                         | 30  | Capital stock or trust principal, or current funds   |                                 | 30  |                           |
| SSE                         | 31  | Paid-in or capital surplus, or land, building, or equipment fund   |                                 | 31  |                           |
| Net Assets or Fund Balances | 32  | Retained earnings, endowment, accumulated income, or other funds   |                                 | 32  |                           |
| ž                           | 33  | Total net assets or fund balances  | 1,214,243.                      | 33  | 1,047,650.                |
|                             | 34  | Total liabilities and net assets/fund balances   | 1,844,197.                      | 34  | 2,226,794.                |
|                             |     |  |                                 |     | Form <b>990</b> (2016     |

| Form | 1 990 (2016) B TEAM HEADQUARTERS INC   | 46-18      | 60634      | Pag | ge <b>12</b> |
|------|--|------------|------------|-----|--------------|
| Pa   | rt XI Reconciliation of Net Assets   |            |            |     |              |
|      | Check if Schedule O contains a response or note to any line in this Part XI  |            |            |     |              |
|      |  |            |            |     |              |
| 1    | Total revenue (must equal Part VIII, column (A), line 12)  | 1          | 2,983      |     |              |
| 2    | Total expenses (must equal Part IX, column (A), line 25)   | 2          | 3,150      |     |              |
| 3    | Revenue less expenses. Subtract line 2 from line 1   | 3          | -166       |     |              |
| 4    | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                          | 4          | 1,214      | 1,2 | 43.          |
| 5    | Net unrealized gains (losses) on investments   | 5          |            |     |              |
| 6    | Donated services and use of facilities   | 6          |            |     |              |
| 7    | Investment expenses  | 7          |            |     |              |
| 8    | Prior period adjustments   | 8          |            |     |              |
| 9    | Other changes in net assets or fund balances (explain in Schedule O)   | 9          |            |     | 0.           |
| 10   | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,                 |            |            |     |              |
|      | column (B))  | 10         | 1,047      | 7,6 | 50.          |
| Pa   | rt XII Financial Statements and Reporting  |            |            |     |              |
|      | Check if Schedule O contains a response or note to any line in this Part XII                                       |            |            |     |              |
|      |  |            |            | Yes | No           |
| 1    | Accounting method used to prepare the Form 990: Cash X Accrual Other   |            |            |     |              |
|      | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule     |            |            |     |              |
| 2a   | Were the organization's financial statements compiled or reviewed by an independent accountant?                    |            | 2a         |     | X            |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed    | d on a     |            |     |              |
|      | separate basis, consolidated basis, or both:   |            |            |     |              |
|      | Separate basis Consolidated basis Both consolidated and separate basis   |            |            |     |              |
| b    | Were the organization's financial statements audited by an independent accountant?                                 |            | <b>2</b> b | Х   | L            |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat    | e basis,   |            |     |              |
|      | consolidated basis, or both:   |            |            |     |              |
|      | X Separate basis Consolidated basis Both consolidated and separate basis   |            |            |     |              |
| С    | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the |            |            |     |              |
|      | review, or compilation of its financial statements and selection of an independent accountant?                     |            | 2c         | Х   | L            |
|      | If the organization changed either its oversight process or selection process during the tax year, explain in Sch  |            |            |     |              |
| 3a   | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Audit |            |     |              |
|      | Act and OMB Circular A-133?  |            | 3a         |     | X            |
| b    | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ  |            |            |     |              |
|      | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                           |            | 3b         |     | L            |

21410515 788383 BT2272

**SCHEDULE A** 

| (Form | 990 | or | 990 | -EZ |
|-------|-----|----|-----|-----|
|-------|-----|----|-----|-----|

# Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4

| 4947(a)(1) nonexempt | t charitable trust. |
|----------------------|---------------------|
| Attach to Form 990   | ) or Form 990-EZ.   |

| Open to Public |
|----------------|
| Inspection     |

OMB No. 1545-0047

2016

Department of the Treasury

| ation about Schedule A (Forr | n 990 or 990-EZ) and its | s instructions is at WWW   | .irs.gov/form9 |
|------------------------------|--------------------------|----------------------------|----------------|
|                              |                          | 5 1150 0010115 15 01 11 11 |                |

| Internal Revenue Service Information about Schedule A (Form 990 or 990-EZ) and its instructions is at WWW.irs.gov/form990. |       |                   |                       |                         |   |                                     |                 |                 | Inspection    |                            |
|--|-------|-------------------|-----------------------|-------------------------|---|-------------------------------------|-----------------|-----------------|---------------|----------------------------|
| Name of the organization   |       |                   |                       |                         |   |                                     |                 |                 |               | identification number      |
|  |       |                   |                       | AM HEADQUA              |   |                                     |                 |                 |               | 6-1860634                  |
| Pa   | tΙ    | Reason            | for Public (          | Charity Status (/       | All organizations must co                             | omplete thi                         | is part.) Se    | ee instruction  | S.            |                            |
| The c  | organ | nization is not a | a private founc       | lation because it is: ( | For lines 1 through 12, c                             | heck only                           | one box.)       |                 |               |                            |
| 1  |       | A church, co      | nvention of ch        | urches, or associatio   | on of churches described                              | d in <b>sectio</b>                  | n 170(b)(       | 1)(A)(i).       |               |                            |
| 2  |       | A school des      | cribed in <b>sect</b> | ion 170(b)(1)(A)(ii).   | Attach Schedule E (Forn                               | n 990 or 99                         | 90-EZ).)        |                 |               |                            |
| 3  |       |                   |                       |                         | anization described in <b>se</b>                      |                                     |                 | ii).            |               |                            |
| 4  |       |                   |                       |                         | njunction with a hospital                             |                                     |                 |                 | )(iii). Enter | the hospital's name.       |
|  |       | city, and stat    | -                     |                         | · ,   |                                     |                 |                 | <b>N)</b> :   | ·····,                     |
| 5  |       |                   |                       | or the benefit of a co  | llege or university owned                             | d or operat                         | ted by a d      | overnmental     | unit describ  | oed in                     |
| •  |       |                   |                       | Complete Part II.)      |   | a er epera                          |                 |                 |               |                            |
| 6  |       |                   |                       |                         | nental unit described in :                            | section 17                          | 70(b)(1)(A)     | (v)             |               |                            |
|  | Х     |                   |                       | -                       | intial part of its support f                          |                                     |                 |                 | he general    | nublic described in        |
| •  |       | -                 |                       | omplete Part II.)       | initial part of its support i                         | ionia gov                           | erninenta       |                 | ne general    |                            |
| 8  |       |                   |                       |                         | (1)(A)(vi). (Complete Par                             | ылу                                 |                 |                 |               |                            |
| 9  |       |                   |                       |                         | in section 170(b)(1)(A)(                              |                                     | d in conii      | inction with a  | land-grant    | college                    |
| 5  |       | •                 | -                     | -                       | ulture (see instructions).                            |                                     | -               |                 | -             | -                          |
|  |       | university:       |                       | grant concyc or agric   |   |                                     | name, or        | y, and state o  | r the colleg  |                            |
| 10   |       |                   | ion that norms        | Illy receives: (1) more | e than 33 1/3% of its sup                             | nort from                           | contributi      | ons member      | shin fees a   | nd aross receipts from     |
|  |       |                   |                       |                         | ct to certain exceptions,                             |                                     |                 |                 |               |                            |
|  |       |                   |                       | • •                     | (less section 511 tax) fro                            |                                     |                 |                 |               | U U                        |
|  |       |                   |                       | mplete Part III.)       |   |                                     | 0000 0040       |                 | gamzation     |                            |
| 11   |       |                   |                       | ,                       | ively to test for public sa                           | fetv See                            | section 50      | 09(a)(4)        |               |                            |
| 12   |       | -                 | -                     | -                       | ively for the benefit of, to                          | •                                   |                 |                 | arry out the  | purposes of one or         |
|  |       | -                 | -                     | -                       | ed in section 509(a)(1) o                             | -                                   |                 |                 | -             |                            |
|  |       |                   |                       |                         | of supporting organizatio                             |                                     |                 |                 |               |                            |
| а  |       |                   | -                     | • •                     | supervised, or controlled                             |                                     | -               |                 | -             | , aivina                   |
|  |       |                   |                       | -                       | gularly appoint or elect a                            | •                                   |                 |                 |               |                            |
|  |       |                   | -                     | complete Part IV, Se    |   |                                     |                 |                 |               |                            |
| b  |       | 7 7               |                       | -                       | l or controlled in connec                             | tion with it                        | s support       | ed organizatio  | on(s) by ha   | vina                       |
| -  |       |                   |                       | -                       | anization vested in the s                             |                                     |                 | •               |               | -                          |
|  |       |                   | -                     | t complete Part IV,     |   |                                     |                 |                 | .gee ep       |                            |
| c  |       | Γ                 | .,                    | •                       | g organization operated                               | in connect                          | tion with       | and functiona   | llv integrate | ed with                    |
| -  |       |                   | -                     |                         | s). You must complete I                               |                                     |                 |                 |               |                            |
| d  |       | <b>-</b>          | -                     |                         | orting organization oper                              |                                     |                 |                 | rted organi   | zation(s)                  |
|  |       |                   | -                     |                         | zation generally must sat                             |                                     |                 |                 | -             |                            |
|  |       |                   | -                     |                         | nplete Part IV, Sections                              | -                                   |                 |                 |               |                            |
| е  |       | - ·               |                       | -                       | written determination fro                             |                                     |                 |                 | II. Type III  |                            |
| -  |       |                   | •                     |                         | nally integrated support                              |                                     |                 |                 | , .,          |                            |
| f  | Ente  |                   | of supported of       |                         |   |                                     |                 |                 |               |                            |
|  |       |                   |                       | n about the supporte    |   |                                     |                 |                 |               |                            |
|  |       | (i) Name of supp  |                       | (ii) EIN                | (iii) Type of organization                            | (iv) Is the orga<br>in your governi | nization listed | (v) Amount of   | monetary      | (vi) Amount of other       |
|  |       | organizatior      | n                     |                         | (described on lines 1-10<br>above (see instructions)) | Yes                                 | No              | support (see ir | nstructions)  | support (see instructions) |
|  |       |                   |                       |                         |   |                                     |                 |                 |               |                            |
|  |       |                   |                       |                         |   |                                     |                 |                 |               |                            |
|  |       |                   |                       |                         |   |                                     |                 |                 |               |                            |
|  |       |                   |                       |                         |   |                                     |                 |                 |               |                            |
|  |       |                   |                       |                         |   |                                     |                 |                 |               |                            |
|  |       |                   |                       |                         |   |                                     |                 |                 |               |                            |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 632021 09-21-16 Schedule A (Form 990 or 990-EZ) 2016 13

Total

# Schedule A (Form 990 or 990-EZ) 2016 B TEAM HEADQUARTERS INC

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec         | ction A. Public Support                      |                      |                      |                           |                                 |                     |                  |
|-------------|--|----------------------|----------------------|---------------------------|---------------------------------|---------------------|------------------|
| Cale        | ndar year (or fiscal year beginning in) 🕨    | (a) 2012             | <b>(b)</b> 2013      | (c) 2014                  | <b>(d)</b> 2015                 | <b>(e)</b> 2016     | <b>(f)</b> Total |
| 1           | Gifts, grants, contributions, and            |                      |                      |                           |                                 |                     |                  |
|             | membership fees received. (Do not            |                      |                      |                           |                                 |                     |                  |
|             | include any "unusual grants.")               |                      |                      | 1407239.                  | 1928317.                        | 2983613.            | 6319169.         |
| 2           | Tax revenues levied for the organ-           |                      |                      |                           |                                 |                     |                  |
|             | ization's benefit and either paid to         |                      |                      |                           |                                 |                     |                  |
|             | or expended on its behalf                    |                      |                      |                           |                                 |                     |                  |
| 3           | The value of services or facilities          |                      |                      |                           |                                 |                     |                  |
|             | furnished by a governmental unit to          |                      |                      |                           |                                 |                     |                  |
|             | the organization without charge              |                      |                      |                           |                                 |                     |                  |
| 4           | Total. Add lines 1 through 3                 |                      |                      | 1407239.                  | 1928317.                        | 2983613.            | 6319169.         |
| 5           | The portion of total contributions           |                      |                      |                           |                                 |                     |                  |
| ·           | by each person (other than a                 |                      |                      |                           |                                 |                     |                  |
|             | governmental unit or publicly                |                      |                      |                           |                                 |                     |                  |
|             | supported organization) included             |                      |                      |                           |                                 |                     |                  |
|             | on line 1 that exceeds 2% of the             |                      |                      |                           |                                 |                     |                  |
|             | amount shown on line 11,                     |                      |                      |                           |                                 |                     |                  |
|             |  |                      |                      |                           |                                 |                     | 3906580.         |
| 6           | Public support. Subtract line 5 from line 4. |                      |                      |                           |                                 |                     | 2412589.         |
|             | tion B. Total Support                        |                      |                      |                           |                                 |                     | 2412505.         |
|             | ndar year (or fiscal year beginning in)      | (a) 2012             | <b>(b)</b> 2013      | (c) 2014                  | (d) 2015                        | (e) 2016            | (f) Total        |
|             | Amounts from line 4                          | (a) 2012             | (b) 2013             | 1407239.                  | (d) 2015<br>1928317.            | 2983613.            | 6319169.         |
| -           | Gross income from interest,                  |                      |                      | 110/2001                  | 19203170                        | 23030131            | 00101000         |
| 8           |  |                      |                      |                           |                                 |                     |                  |
|             | dividends, payments received on              |                      |                      |                           |                                 |                     |                  |
|             | securities loans, rents, royalties           |                      |                      |                           |                                 | 104.                | 104.             |
|             | and income from similar sources              |                      |                      |                           |                                 | 104.                | 104.             |
| 9           | Net income from unrelated business           |                      |                      |                           |                                 |                     |                  |
|             | activities, whether or not the               |                      |                      |                           |                                 |                     |                  |
|             | business is regularly carried on             |                      |                      |                           |                                 |                     |                  |
| 10          | Other income. Do not include gain            |                      |                      |                           |                                 |                     |                  |
|             | or loss from the sale of capital             |                      |                      |                           |                                 |                     |                  |
|             | assets (Explain in Part VI.)                 |                      |                      |                           |                                 |                     | 6210002          |
| 11          | Total support. Add lines 7 through 10        |                      |                      |                           |                                 |                     | 6319273.         |
|             | Gross receipts from related activities,      |                      | ,                    |                           |                                 |                     | ,572,638.        |
| 13          | First five years. If the Form 990 is for     | r the organization's | s first, second, thi | rd, fourth, or fifth ta   | ax year as a sectio             | n 501(c)(3)         |                  |
| 0           | organization, check this box and stor        | here                 |                      |                           |                                 |                     | <b>X</b>         |
|             | ction C. Computation of Publ                 |                      |                      |                           |                                 |                     |                  |
|             | Public support percentage for 2016 (         |                      |                      |                           |                                 | 14                  | %                |
|             | Public support percentage from 2015          |                      |                      |                           |                                 | 15                  | %                |
| <b>16</b> a | 33 1/3% support test - 2016. If the o        | organization did no  | t check the box o    | n line 13, and line       | 14 is 33 1/3% or n              | nore, check this bo | x and            |
|             | stop here. The organization qualifies        |                      | -                    |                           |                                 |                     | ▶∟               |
| b           | 33 1/3% support test - 2015. If the o        | -                    |                      |                           |                                 |                     | nis box          |
|             | and stop here. The organization qual         |                      |                      |                           |                                 |                     | ▶∟               |
| 17a         | 10% -facts-and-circumstances tes             | t - 2016. If the org | anization did not o  | check a box on line       | e 13, 16a, or 16b, a            | and line 14 is 10%  | or more,         |
|             | and if the organization meets the "fac       | sts-and-circumstan   | ces" test, check t   | his box and <b>stop h</b> | <b>ere.</b> Explain in Pa       | t VI how the organ  | ization          |
|             | meets the "facts-and-circumstances"          | test. The organiza   | tion qualifies as a  | publicly supported        | d organization                  |                     | ▶∟               |
| b           | 10% -facts-and-circumstances tes             | t - 2015. If the org | anization did not o  | check a box on line       | e 13, 16a, 16b, or <sup>-</sup> | 17a, and line 15 is | 10% or           |
|             | more, and if the organization meets the      | ne "facts-and-circu  | mstances" test, c    | heck this box and         | <b>stop here.</b> Explair       | in Part VI how the  |                  |
|             | organization meets the "facts-and-cire       | cumstances" test.    | The organization     | qualifies as a publi      | cly supported orga              | anization           |                  |
| 18          | Private foundation. If the organization      | n did not check a    | box on line 13, 16   | a, 16b, 17a, or 17b       | o, check this box a             | nd see instruction  | s <b>&gt;</b>    |
|             |  |                      |                      |                           |                                 |                     |                  |

Schedule A (Form 990 or 990-EZ) 2016

632022 09-21-16

# Schedule A (Form 990 or 990-EZ) 2016 B TEAM HEADQUARTERS INC

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(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| See  | ction A. Public Support  |                   |                    |                         |           |                           |                     |
|------|--|-------------------|--------------------|-------------------------|-----------|---------------------------|---------------------|
| Cale | endar year (or fiscal year beginning in) 🕨   | (a) 2012          | (b) 2013           | (c) 2014                | (d) 2015  | (e) 2016                  | (f) Total           |
| 1    | Gifts, grants, contributions, and  |                   |                    |                         |           |                           |                     |
|      | membership fees received. (Do not  |                   |                    |                         |           |                           |                     |
|      | include any "unusual grants.")   |                   |                    |                         |           |                           |                     |
| 2    | Gross receipts from admissions,<br>merchandise sold or services per-<br>formed, or facilities furnished in<br>any activity that is related to the<br>organization's tax-exempt purpose |                   |                    |                         |           |                           |                     |
| 3    | Gross receipts from activities that  |                   |                    |                         |           |                           |                     |
|      | are not an unrelated trade or bus-   |                   |                    |                         |           |                           |                     |
|      | iness under section 513  |                   |                    |                         |           |                           |                     |
| 4    | Tax revenues levied for the organ-   |                   |                    |                         |           |                           |                     |
|      | ization's benefit and either paid to   |                   |                    |                         |           |                           |                     |
|      | or expended on its behalf  |                   |                    |                         |           |                           |                     |
| 5    | The value of services or facilities  |                   |                    |                         |           |                           |                     |
| -    | furnished by a governmental unit to  |                   |                    |                         |           |                           |                     |
|      | the organization without charge  |                   |                    |                         |           |                           |                     |
| 6    | Total. Add lines 1 through 5   |                   |                    |                         |           |                           |                     |
|      | Amounts included on lines 1, 2, and  |                   |                    |                         |           |                           |                     |
|      | 3 received from disqualified persons   |                   |                    |                         |           |                           |                     |
| t    | Amounts included on lines 2 and 3 received<br>from other than disqualified persons that<br>exceed the greater of \$5,000 or 1% of the<br>amount on line 13 for the year                |                   |                    |                         |           |                           |                     |
| c    | Add lines 7a and 7b  |                   |                    |                         |           |                           |                     |
|      | Public support. (Subtract line 7c from line 6.)  |                   |                    |                         |           |                           |                     |
|      | ction B. Total Support   |                   |                    | •                       |           |                           |                     |
| Cale | endar year (or fiscal year beginning in) 🕨   | (a) 2012          | (b) 2013           | (c) 2014                | (d) 2015  | (e) 2016                  | (f) Total           |
|      | Amounts from line 6  |                   |                    |                         |           |                           |                     |
|      | Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties<br>and income from similar sources  |                   |                    |                         |           |                           |                     |
| b    | Unrelated business taxable income  |                   |                    |                         |           |                           |                     |
|      | (less section 511 taxes) from businesses   |                   |                    |                         |           |                           |                     |
|      | acquired after June 30, 1975   |                   |                    |                         |           |                           |                     |
|      | Add lines 10a and 10b<br>Net income from unrelated business<br>activities not included in line 10b,<br>whether or not the business is<br>regularly carried on                          |                   |                    |                         |           |                           |                     |
|      | Other income. Do not include gain<br>or loss from the sale of capital<br>assets (Explain in Part VI.)  |                   |                    |                         |           |                           |                     |
|      | Total support. (Add lines 9, 10c, 11, and 12.)<br>First five years. If the Form 990 is for   | the organization? | l first second the | l<br>rd fourth or fifth |           | 1 = 501(0)(0) = 501(0)(0) |                     |
| 1-4  | -  | -                 |                    |                         | •         |                           |                     |
| Ser  | check this box and stop here   | ic Support Pe     | rcentage           |                         |           |                           |                     |
|      | Public support percentage for 2016 (I  |                   |                    | oolump (f))             |           | 15                        | 04                  |
|      | Public support percentage from 2015  |                   |                    |                         |           | 16                        | <u>%</u><br>%       |
|      | ction D. Computation of Inves  |                   |                    |                         |           |                           | 70                  |
|      |  |                   |                    |                         |           | 47                        | 0/                  |
|      | Investment income percentage for 20  |                   |                    |                         |           | 17                        | %                   |
|      | Investment income percentage from  |                   |                    |                         |           | 18                        | %                   |
| 198  | a 33 1/3% support tests - 2016. If the   |                   |                    |                         |           |                           |                     |
|      | more than 33 1/3%, check this box a  |                   |                    |                         |           |                           |                     |
| b    | <b>33 1/3% support tests - 2015.</b> If the  | •                 |                    |                         |           |                           |                     |
|      | line 18 is not more than 33 1/3%, che  |                   |                    |                         |           |                           |                     |
| 20   | Private foundation. If the organizatio   | n did not check a | box on line 14, 19 | a, or 19b, check        |           |                           |                     |
| 6320 | 23 09-21-16  |                   |                    | 1 5                     | Sch       | edule A (Form             | 990 or 990-EZ) 2016 |
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1

2

3a

3b

Yes

No

## Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disgualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

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Schedule A (Form 990 or 990-EZ) 2016

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|       |   |          | Yes   | No   |
|-------|---|----------|-------|------|
| 11    | Has the organization accepted a gift or contribution from any of the following persons?   |          |       |      |
| а     | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)                    |          |       |      |
|       | below, the governing body of a supported organization?  | 11a      |       |      |
| b     | A family member of a person described in (a) above?   | 11b      |       |      |
|       | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.           | 11c      |       |      |
| Sec   | tion B. Type I Supporting Organizations   |          |       |      |
|       |   |          | Yes   | No   |
| 1     | Did the directors, trustees, or membership of one or more supported organizations have the power to                             |          |       |      |
|       | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the              |          |       |      |
|       | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or                   |          |       |      |
|       | controlled the organization's activities. If the organization had more than one supported organization,                         |          |       |      |
|       | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported                       |          |       |      |
|       | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.                          | 1        |       |      |
| 2     | Did the organization operate for the benefit of any supported organization other than the supported                             |          |       |      |
|       | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in                      |          |       |      |
|       | <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated,              |          |       |      |
|       | supervised, or controlled the supporting organization.  | 2        |       |      |
| Sec   | tion C. Type II Supporting Organizations  | 2        |       |      |
| 000   |   |          | Yes   | No   |
| 4     | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors                |          | 165   | NU   |
| 1     |   |          |       |      |
|       | or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control            |          |       |      |
|       | or management of the supporting organization was vested in the same persons that controlled or managed                          |          |       |      |
| 800   | the supported organization(s).  | 1        |       |      |
| Sec   | tion D. All Type III Supporting Organizations   |          | N     |      |
|       |   |          | Yes   | No   |
| 1     | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the                  |          |       |      |
|       | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax           |          |       |      |
|       | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the          | -        |       |      |
| -     | organization's governing documents in effect on the date of notification, to the extent not previously provided?                | 1        |       |      |
| 2     | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported                |          |       |      |
|       | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how              |          |       |      |
|       | the organization maintained a close and continuous working relationship with the supported organization(s).                     | 2        |       |      |
| 3     | By reason of the relationship described in (2), did the organization's supported organizations have a                           |          |       |      |
|       | significant voice in the organization's investment policies and in directing the use of the organization's                      |          |       |      |
|       | income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's             |          |       |      |
|       | supported organizations played in this regard.  | 3        |       |      |
| Sec   | tion E. Type III Functionally Integrated Supporting Organizations   |          |       |      |
| 1     | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions). |          |       |      |
| а     | The organization satisfied the Activities Test. <i>Complete line 2</i> below.   |          |       |      |
| b     | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>                            |          |       |      |
| С     | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst           | ructions |       |      |
| 2     | Activities Test. Answer (a) and (b) below.  |          | Yes   | No   |
| а     | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of              |          |       |      |
|       | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify                      |          |       |      |
|       | those supported organizations and explain how these activities directly furthered their exempt purposes,                        |          |       |      |
|       | how the organization was responsive to those supported organizations, and how the organization determined                       |          |       |      |
|       | that these activities constituted substantially all of its activities.  | 2a       |       |      |
| b     | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more             |          |       |      |
|       | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the                    |          |       |      |
|       | reasons for the organization's position that its supported organization(s) would have engaged in these                          |          |       |      |
|       | activities but for the organization's involvement.  | 2b       |       |      |
| 3     | Parent of Supported Organizations. Answer (a) and (b) below.  |          |       |      |
| а     | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or                     |          |       |      |
|       | trustees of each of the supported organizations? Provide details in Part VI.  | 3a       |       |      |
| b     | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each             |          |       |      |
|       | of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.        | Зb       |       |      |
| 63202 | 5 09-21-16 Schedule A (Form 9   | 90 or 99 | 90-EZ | 2016 |
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## Schedule A (Form 990 or 990-EZ) 2016 B TEAM HEADQUARTERS INC

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| Sect | ion A - Adjusted Net Income  |            | (A) Prior Year            | (B) Current Year<br>(optional) |
|------|--|------------|---------------------------|--------------------------------|
| 1    | Net short-term capital gain  | 1          |                           |                                |
| 2    | Recoveries of prior-year distributions   | 2          |                           |                                |
| 3    | Other gross income (see instructions)  | 3          |                           |                                |
| 4    | Add lines 1 through 3  | 4          |                           |                                |
| 5    | Depreciation and depletion   | 5          |                           |                                |
| 6    | Portion of operating expenses paid or incurred for production or               |            |                           |                                |
|      | collection of gross income or for management, conservation, or                 |            |                           |                                |
|      | maintenance of property held for production of income (see instructions)       | 6          |                           |                                |
| 7    | Other expenses (see instructions)  | 7          |                           |                                |
| 8    | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                   | 8          |                           |                                |
| Sect | ion B - Minimum Asset Amount   |            | (A) Prior Year            | (B) Current Year<br>(optional) |
| 1    | Aggregate fair market value of all non-exempt-use assets (see                  |            |                           |                                |
|      | instructions for short tax year or assets held for part of year):              |            |                           |                                |
| а    | Average monthly value of securities  | 1a         |                           |                                |
| b    | Average monthly cash balances  | 1b         |                           |                                |
| с    | Fair market value of other non-exempt-use assets                               | 1c         |                           |                                |
| d    | Total (add lines 1a, 1b, and 1c)   | 1d         |                           |                                |
| е    | Discount claimed for blockage or other   |            |                           |                                |
|      | factors (explain in detail in <b>Part VI</b> ):                                |            |                           |                                |
| 2    | Acquisition indebtedness applicable to non-exempt-use assets                   | 2          |                           |                                |
| 3    | Subtract line 2 from line 1d   | 3          |                           |                                |
| 4    | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,   |            |                           |                                |
|      | see instructions)  | 4          |                           |                                |
| 5    | Net value of non-exempt-use assets (subtract line 4 from line 3)               | 5          |                           |                                |
| 6    | Multiply line 5 by .035  | 6          |                           |                                |
| 7    | Recoveries of prior-year distributions   | 7          |                           |                                |
| 8    | Minimum Asset Amount (add line 7 to line 6)                                    | 8          |                           |                                |
| Sect | ion C - Distributable Amount   |            |                           | Current Year                   |
| 1    | Adjusted net income for prior year (from Section A, line 8, Column A)          | 1          |                           |                                |
| 2    | Enter 85% of line 1  | 2          |                           |                                |
| 3    | Minimum asset amount for prior year (from Section B, line 8, Column A)         | 3          |                           |                                |
| 4    | Enter greater of line 2 or line 3  | 4          |                           |                                |
| 5    | Income tax imposed in prior year   | 5          |                           |                                |
| 6    | Distributable Amount. Subtract line 5 from line 4, unless subject to           |            |                           |                                |
|      | emergency temporary reduction (see instructions)                               | 6          |                           |                                |
| 7    | Check here if the current year is the organization's first as a non-functional | v integrat | ed Type III supporting or | nanization (see                |

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2016

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| Par      | t V Type III Non-Functionally Integrated 509                    | (a)(3) Supporting Orga        | anizations <sub>(continued)</sub>      |   |
|----------|---|-------------------------------|--|---|
| Sect     | ion D - Distributions   |                               |  | Current Year                              |
| 1        | Amounts paid to supported organizations to accomplish exe       | mpt purposes                  |  |   |
| 2        | Amounts paid to perform activity that directly furthers exemp   |                               |  |   |
|          | organizations, in excess of income from activity                |                               |  |   |
| 3        | Administrative expenses paid to accomplish exempt purpose       | IS                            |  |   |
| 4        | Amounts paid to acquire exempt-use assets                       |                               |  |   |
| 5        | Qualified set-aside amounts (prior IRS approval required)       |                               |  |   |
| 6        | Other distributions (describe in Part VI). See instructions     |                               |  |   |
| 7        | Total annual distributions. Add lines 1 through 6               |                               |  |   |
| 8        | Distributions to attentive supported organizations to which the | he organization is responsive | e                                      |   |
|          | (provide details in Part VI). See instructions                  |                               |  |   |
| 9        | Distributable amount for 2016 from Section C, line 6            |                               |  |   |
| 10       | Line 8 amount divided by Line 9 amount                          |                               |  |   |
| Secti    | ion E - Distribution Allocations (see instructions)             | (i)<br>Excess Distributions   | (ii)<br>Underdistributions<br>Pre-2016 | (iii)<br>Distributable<br>Amount for 2016 |
| 1        | Distributable amount for 2016 from Section C, line 6            |                               |  |   |
| 2        | Underdistributions, if any, for years prior to 2016 (reason-    |                               |  |   |
|          | able cause required- explain in Part VI). See instructions      |                               |  |   |
| 3        | Excess distributions carryover, if any, to 2016:                |                               |  |   |
| а        |   |                               |  |   |
| b        |   |                               |  |   |
| С        | From 2013   |                               |  |   |
| d        | From 2014   |                               |  |   |
| е        | From 2015   |                               |  |   |
| f        | Total of lines 3a through e                                     |                               |  |   |
| g        | Applied to underdistributions of prior years                    |                               |  |   |
| h        | Applied to 2016 distributable amount                            |                               |  |   |
| i        | Carryover from 2011 not applied (see instructions)              |                               |  |   |
| j        | Remainder. Subtract lines 3g, 3h, and 3i from 3f.               |                               |  |   |
| 4        | Distributions for 2016 from Section D,                          |                               |  |   |
|          | line 7: \$  |                               |  |   |
| a        | Applied to underdistributions of prior years                    |                               |  |   |
| b        | Applied to 2016 distributable amount                            |                               |  |   |
| C        | Remainder. Subtract lines 4a and 4b from 4                      |                               |  |   |
| 5        | Remaining underdistributions for years prior to 2016, if        |                               |  |   |
|          | any. Subtract lines 3g and 4a from line 2. For result greater   |                               |  |   |
|          | than zero, explain in Part VI. See instructions                 |                               |  |   |
| 6        | Remaining underdistributions for 2016. Subtract lines 3h        |                               |  |   |
|          | and 4b from line 1. For result greater than zero, explain in    |                               |  |   |
|          | Part VI. See instructions                                       |                               |  |   |
| 7        | Excess distributions carryover to 2017. Add lines 3j            |                               |  |   |
|          | and 4c  |                               |  |   |
| 8        | Breakdown of line 7:  |                               |  |   |
| <u>a</u> |   |                               |  |   |
|          | Excess from 2013  |                               |  |   |
|          | Excess from 2014  |                               |  |   |
|          | Excess from 2015  |                               |  |   |
| e        | Excess from 2016  |                               |  |   |

Schedule A (Form 990 or 990-EZ) 2016

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| Schedule A (Form                         | 990 or 990-EZ) 2016 B TEA   | M HEADQUARTER   | S INC   |   | 46-1  | 860634 Pag   |
|--|---|---|---|---|---|--|
| Part VI Sup<br>Part I<br>line 1<br>Secti | <b>Plemental Information</b> . P<br>V, Section A, lines 1, 2, 3b, 3c, 4<br>; Part IV, Section D, lines 2 and 3<br>on D, lines 5, 6, and 8; and Part V<br>instructions.) | rovide the explanations re<br>b, 4c, 5a, 6, 9a, 9b, 9c, 1<br>3; Part IV, Section E, lines | equired by Part<br>1a, 11b, and 11<br>1c, 2a, 2b, 3a, | 1c; Part IV, Sectior<br>and 3b; Part V, lin | line 17a or 17b; Par<br>n B, lines 1 and 2; P<br>e 1; Part V, Section | t III, line 12;<br>art IV, Section C,<br>B, line 1e; Part V, |
|  |   |   |   |   |   |  |
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| 32028 09-21-16                           |   |   | 2.0   |   | Schedule A (Forn  | 1 990 or 990-EZ) :   |
| 10515 788                                | 3383 BT2272   | 2016.03040  | 20<br>в теам  | HEADQUARI                                   | ERS INC   | вт2272   |

Name of the organization

Organization type (check one)

# **Schedule of Contributors**

 Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990. OMB No. 1545-0047

2016

Employer identification number

46-1860634

| I | 3 | TEAM | HEADQUARTERS | INC |
|---|---|------|--------------|-----|

| Filers of:         | Section:   |
|--------------------|--|
| Form 990 or 990-EZ | X 501(c)( 3) (enter number) organization   |
|                    | 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation |
|                    | 527 political organization   |
| Form 990-PF        | 501(c)(3) exempt private foundation  |
|                    | 4947(a)(1) nonexempt charitable trust treated as a private foundation            |
|                    | 501(c)(3) taxable private foundation   |
|                    |  |

Check if your organization is covered by the **General Rule** or a **Special Rule**. **Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

## General Rule

**X** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

## B TEAM HEADQUARTERS INC

Part II Noncash Property (See instructions). Use duplicate copies of Part II if additional space is needed.

| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions) | (d)<br>Date received      |
|------------------------------|--|--|---------------------------|
|                              |  | \$   |                           |
| (a)<br>No.<br>From<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions) | (d)<br>Date received      |
| _                            |  | \$   |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions) | (d)<br>Date received      |
|                              |  | \$   |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions) | (d)<br>Date received      |
|                              |  | \$   |                           |
| (a)<br>No.<br>irom<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions) | (d)<br>Date received      |
|                              |  | \$   |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions) | (d)<br>Date received      |
|                              |  | \$   | 990, 990-EZ, or 990-PF) ( |

46-1860634

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2016.03040 B TEAM HEADQUARTERS INC

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| Name of orga              | inization   |   | Employer identification number   |  |  |
|---------------------------|---|---|--|--|--|
| B TEAM                    | HEADQUARTERS INC  |   | 46-1860634   |  |  |
| Part III                  | Exclusively religious, charitable, etc., cont<br>the year from any one contributor. Complete<br>completing Part III, enter the total of exclusively religiou.<br>Use duplicate copies of Part III if addition | columns (a) through (e) and the follow<br>us, charitable, etc., contributions of \$1,000 or I | n section 501(c)(7), (8), or (10) that total more than \$1,000 fo<br>ing line entry. For organizations |  |  |
| (a) No.<br>from           |   |   | (d) Description of how with is hold  |  |  |
| Part I                    | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held  |  |  |
| .                         |   | (e) Transfer of gift  |  |  |  |
| -                         | Transferee's name, address, a   | nd ZIP + 4  | Relationship of transferor to transferee   |  |  |
| (a) No.<br>from           |   |   |  |  |  |
| from<br>Part I            | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held  |  |  |
| .                         |   | (e) Transfer of gift  |  |  |  |
| -                         | Transferee's name, address, a   | nd ZIP + 4  | Relationship of transferor to transferee   |  |  |
| (a) No.                   |   |   |  |  |  |
| from<br>Part I            | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held  |  |  |
| .<br>                     |   | (e) Transfer of gift  |  |  |  |
| -                         | Transferee's name, address, and ZIP + 4   |   | Relationship of transferor to transferee   |  |  |
| (a) No                    |   | [   |  |  |  |
| (a) No.<br>from<br>Part I | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held  |  |  |
| <u>-</u>                  |   | (e) Transfer of gift  |  |  |  |
|                           | Transferee's name, address, a   |   | tt<br>Relationship of transferor to transferee   |  |  |
| ·                         |   |   |  |  |  |
| 623454 10-18-1            | 16  | 26  | Schedule B (Form 990, 990-EZ, or 990-PF) (2  |  |  |

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| (Form 990) |                                    | Complete if the org  | al Financial Statements<br>anization answered "Yes" on Form 990,                                       |              | OMB No. 1545-0047                          |
|------------|------------------------------------|--|--|--------------|--|
| •          | tment of the Treasury              | Part IV, line 6, 7, 8, 9, 10   | ), 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.<br>Attach to Form 990.                                   |              | Open to Public                             |
| Interna    | al Revenue Service                 |  | rm 990) and its instructions is at www.irs.gov.  |              |  |
| Nam        | e of the organizat                 | B TEAM HEADQUARTER   | S INC  | Emp          | bloyer identification number<br>46-1860634 |
| Ра         | rt I Organiz                       |  | ed Funds or Other Similar Funds or A   | Accou        |  |
|            | organizati                         | on answered "Yes" on Form 990, Part IV, lir  | ne 6.  |              |  |
|            |                                    |  | (a) Donor advised funds  | (b) Fun      | ds and other accounts                      |
| 1          | Total number at e                  | end of year  |  |              |  |
| 2          |                                    | of contributions to (during year)  |  |              |  |
| 3          | Aggregate value                    | of grants from (during year)   |  |              |  |
| 4          |                                    | at end of year   |  |              |  |
| 5          | -                                  |  | writing that the assets held in donor advised fu   |              |  |
| _          |                                    |  | exclusive legal control?   |              | Yes II No                                  |
| 6          |                                    |  | advisors in writing that grant funds can be used   |              |  |
|            | •                                  |  | or donor advisor, or for any other purpose confe   | •            |  |
| Pa         | impermissible pri<br>rt II Conserv |  | ganization answered "Yes" on Form 990, Part IV   |              |  |
| 1          |                                    | nservation easements held by the organizat   | -  | v, iii ie 7. |  |
| •          |                                    | on of land for public use (e.g., recreation or e   |  | v impor      | tant land area                             |
|            |                                    | of natural habitat   | Preservation of a certified h  |              |  |
|            |                                    | on of open space   |  |              |  |
| 2          |                                    | • •  | ified conservation contribution in the form of a c   | onserva      | ation easement on the last                 |
|            | day of the tax yea                 | ar.  |  |              | Held at the End of the Tax Year            |
| а          | Total number of c                  | conservation easements   |  | 2a           |  |
| b          |                                    |  |  | 2b           |  |
| С          | Number of conse                    | ervation easements on a certified historic st  | ructure included in (a)  | 2c           |  |
| d          | Number of conse                    | ervation easements included in (c) acquired  | after 8/17/06, and not on a historic structure   |              |  |
|            |                                    |  |  | 2d           |  |
| 3          |                                    | ervation easements modified, transferred, re   | eleased, extinguished, or terminated by the orga   | inizatior    | 1 during the tax                           |
|            | year                               |  |  |              |  |
| 4          |                                    | where property subject to conservation ea  | · · · · · · · · · · · · · · · · · · ·  |              |  |
| 5          | e e                                | ation have a written policy regarding the pe<br>nforcement of the conservation easements i |  |              | Yes No                                     |
| 6          | ,                                  |  | it holds?<br>, handling of violations, and enforcing conserva  |              |  |
| 3          |                                    |  |  |              |  |
| 7          | Amount of expen                    | uses incurred in monitoring, inspecting, hand  | dling of violations, and enforcing conservation e  | asemer       | nts during the year                        |
|            | ►\$                                |  | - · · · · ·  |              |  |
| 8          | Does each conse                    | ervation easement reported on line 2(d) abo  | ve satisfy the requirements of section 170(h)(4)(  | (B)(i)       |  |
|            | and section 170(I                  | h)(4)(B)(ii)?  |  |              | Yes 📖 No                                   |
| 9          |                                    | 6  | ion easements in its revenue and expense state   | ,            | ,  |
|            | include, if applica                | able, the text of the footnote to the organiza   | ation's financial statements that describes the o  | rganizat     | ion's accounting for                       |
| De         | conservation eas                   |  | Art Historical Tracquires or Other   | Cimil        | ar Acceto                                  |
| ra         |                                    | -  | of Art, Historical Treasures, or Other   | SIIIII       | ai A33612.                                 |
| 1-         |                                    | if the organization answered "Yes" on Form   |  | and hale     |  |
| ia         | -                                  |  | SC 958), not to report in its revenue statement a<br>hibition, education, or research in furtherance o |              |  |
|            |                                    | other similar assets held for public ex<br>othote to its financial statements that descr   |  |              | Service, provide, in Fart All,             |
| b          |                                    |  | SC 958), to report in its revenue statement and  | balance      | sheet works of art historical              |
|            | -                                  |  | ducation, or research in furtherance of public s   |              |  |
|            | relating to these i                |  | ,  |              |  |
|            | -                                  |  |  | 🕨 🤅          | \$   |
|            |                                    |  |  |              | \$   |
| ~          |                                    |  |  |              |  |

| 2 | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, p | rovi | de |
|---|--|------|----|
|   | the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:                        |      |    |
| а | Revenue included on Form 990, Part VIII, line 1  |      | \$ |
| h | Assats included in Form 900, Part X  |      | ¢  |

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| b      | Assets included in Form 990, Part X                                    |
|--------|--|
| LHA    | For Paperwork Reduction Act Notice, see the Instructions for Form 990. |
| 632051 | 08-29-16   |

Schedule D (Form 990) 2016

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\$ ► \$ ►

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| Sche    | dule D (Form 990) 2016 B TEAM  | HEADQUARTE                      | RS INC                                  |                             |            |                        | 46-18       | 6063              | 4 <sub>Pa</sub> | age <b>2</b> |
|---------|--|---------------------------------|---|-----------------------------|------------|------------------------|-------------|-------------------|-----------------|--------------|
| Par     | rt III Organizations Maintaining C   | Collections of A                | rt, Historical                          | Treasures, o                | or Othe    | er Simila              | ar Asse     | <b>ts</b> (contir | nued)           |              |
| 3       | Using the organization's acquisition, accessi  | ion, and other record           | ls, check any of t                      | he following that           | t are a si | gnificant              | use of its  | collectio         | n item          | s            |
|         | (check all that apply):  |                                 |   |                             |            |                        |             |                   |                 |              |
| а       | Public exhibition  | d                               | I 🔄 Loan or e                           | exchange progra             | ms         |                        |             |                   |                 |              |
| b       | Scholarly research   | e                               | e 🛄 Other                               |                             |            |                        |             |                   |                 |              |
| с       | Preservation for future generations  |                                 |   |                             |            |                        |             |                   |                 |              |
| 4       | Provide a description of the organization's co   | ollections and explai           | n how they furthe                       | er the organizatio          | on's exer  | npt purpo              | ose in Par  | t XIII.           |                 |              |
| 5       | During the year, did the organization solicit of   | or receive donations            | of art, historical t                    | reasures, or othe           | er similar | assets                 |             | -                 |                 | -            |
|         | to be sold to raise funds rather than to be maintained as part of the organization's collection? |                                 |   |                             |            |                        |             |                   |                 |              |
| Par     | t IV Escrow and Custodial Arran  |                                 | ete if the organiza                     | ation answered "            | Yes" on    | Form 990               | ), Part IV, | line 9, or        |                 |              |
|         | reported an amount on Form 990, Pa   | rt X, line 21.                  |   |                             |            |                        |             |                   |                 |              |
| 1a      | Is the organization an agent, trustee, custod  |                                 |   |                             |            |                        |             | -                 |                 | 7            |
|         | on Form 990, Part X? Yes L No  |                                 |   |                             |            |                        |             |                   |                 |              |
| b       | If "Yes," explain the arrangement in Part XIII   | and complete the fo             | llowing table:                          |                             |            | <b></b>                |             |                   |                 |              |
|         |  |                                 |   |                             |            |                        |             | Amoun             | t               |              |
|         | Beginning balance  |                                 |   |                             |            |                        |             |                   |                 |              |
|         | Additions during the year  |                                 |   |                             |            |                        |             |                   |                 |              |
| е       | Distributions during the year  |                                 |   |                             |            |                        |             |                   |                 |              |
| f       | Ending balance   |                                 |   |                             |            |                        |             |                   |                 | 1            |
|         | Did the organization include an amount on F  |                                 |   |                             |            |                        |             | Yes               |                 | J No<br>□    |
| Par     | If "Yes," explain the arrangement in Part XIII.<br><b>t V</b> Endowment Funds. Complete i        |                                 |   |                             |            |                        |             |                   |                 | ]            |
| 1 01    |  |                                 |   | (c) Two years               |            |                        | oare back   |                   | Voare           | back         |
| 1.      | Designing of year balance  | (a) Current year                | (b) Prior year                          |                             | S DACK     | ( <b>a)</b> Thee y     | Cais Dack   | (e) i oui         | years           | Dauk         |
| 1a<br>⊾ | Beginning of year balance  |                                 |   |                             |            |                        |             |                   |                 |              |
| 0       | Contributions  |                                 |   |                             |            |                        |             |                   |                 |              |
| с<br>d  | Net investment earnings, gains, and losses<br>Grants or scholarships                             |                                 |   |                             |            |                        |             |                   |                 |              |
|         | Other expenditures for facilities  |                                 |   |                             |            |                        |             |                   |                 |              |
| e       |  |                                 |   |                             |            |                        |             |                   |                 |              |
| f       | Administrative expenses  |                                 |   |                             |            |                        |             |                   |                 |              |
| g       | End of year balance  |                                 |   |                             |            |                        |             |                   |                 |              |
| 9<br>2  | Provide the estimated percentage of the cur  | rent vear end halanc            | e (line 1 a. colum                      | n (a)) held as:             |            |                        |             |                   |                 |              |
| -<br>a  | Board designated or quasi-endowment  | forte your one balance          | %                                       | (u)) noid do.               |            |                        |             |                   |                 |              |
| b       | Permanent endowment  | %                               |   |                             |            |                        |             |                   |                 |              |
| c       | Temporarily restricted endowment   | %                               |   |                             |            |                        |             |                   |                 |              |
| -       | The percentages on lines 2a, 2b, and 2c sho  |                                 |   |                             |            |                        |             |                   |                 |              |
| 3a      | Are there endowment funds not in the posse   | -                               | ation that are hel                      | d and administer            | red for th | ne organiz             | ation       |                   |                 |              |
|         | by:  | 5                               |   |                             |            | 5                      |             | [                 | Yes             | No           |
|         | (i) unrelated organizations  |                                 |   |                             |            |                        |             | 3a(i)             |                 |              |
|         | (ii) related organizations   |                                 |   |                             |            |                        |             |                   |                 |              |
| b       | If "Yes" on line 3a(ii), are the related organization  | ations listed as requi          | red on Schedule                         | R?                          |            |                        |             | 3b                |                 |              |
| 4       | Describe in Part XIII the intended uses of the   |                                 |   |                             |            |                        |             |                   |                 |              |
| Par     | t VI Land, Buildings, and Equipm   | nent.                           |   |                             |            |                        |             |                   |                 |              |
|         | Complete if the organization answere   | d "Yes" on Form 990             | 0, Part IV, line 11a                    | a. See Form 990             | , Part X,  | line 10.               |             |                   |                 |              |
|         | Description of property  | (a) Cost or o<br>basis (investr |   | ost or other<br>sis (other) | • •        | cumulate<br>preciation | d           | ( <b>d)</b> Boo   | k value         | e            |
| 1a      | Land   | · · ·                           | , | × 7                         |            |                        |             |                   |                 |              |
|         | Buildings  |                                 |   |                             |            |                        |             |                   |                 |              |
|         | Leasehold improvements   |                                 |   |                             |            |                        |             |                   |                 |              |
|         | Equipment  |                                 |   |                             |            |                        |             |                   |                 |              |
|         | Other  |                                 |   |                             |            |                        |             |                   |                 |              |
|         | . Add lines 1a through 1e. (Column (d) must e  |                                 | X. column (R) lin                       | e 10c.)                     |            |                        |             |                   |                 | 0.           |
|         |  |                                 | , · · · · · · · · · · · · · · · · ·     | /                           |            |                        | <u> </u>    | D /F              | 0001            |              |

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### Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|--|----------------|---|
| (1) Financial derivatives  |                |   |
| (2) Closely-held equity interests                                    |                |   |
| (3) Other  |                |   |
| (A)  |                |   |
| (B)  |                |   |
| (C)  |                |   |
| (D)  |                |   |
| (E)  |                |   |
| (F)  |                |   |
| (G)  |                |   |
| (H)  |                |   |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) 🕨   |                |   |

### Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment                                    | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|--|----------------|---|
| (1)  |                |   |
| (2)  |                |   |
| (3)  |                |   |
| (4)  |                |   |
| (5)  |                |   |
| (6)  |                |   |
| (7)  |                |   |
| (8)  |                |   |
| (9)  |                |   |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) |                |   |

## Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description  | (b) Book value |
|--|----------------|
| (1)  |                |
| (2)  |                |
| (3)  |                |
| (4)  |                |
| (5)  |                |
| (6)  |                |
| (7)  |                |
| (8)  |                |
| (9)  |                |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) |                |

#### Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1.     | (a) Description of liability                                  | (b) Book value |
|--------|---|----------------|
| (1)    | Federal income taxes  |                |
| (2)    |   |                |
| (3)    |   |                |
| (4)    |   |                |
| (5)    |   |                |
| (6)    |   |                |
| (7)    |   |                |
| (8)    |   |                |
| (9)    |   |                |
| Total. | (Column (b) must equal Form 990, Part X, col. (B) line 25.) 🕨 |                |
|        |   |                |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

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| Sche                                      | edule D (Form 990) 2016 B TEAM HEADQUARTERS INC   | 46-3   | 1860634 <sub>Page</sub> | e <b>4</b>         |                                 |                |
|---|---|--|-------------------------|--------------------|---------------------------------|----------------|
| Pa  | rt XI Reconciliation of Revenue per Audited Financial Staten  | nents With                                       | n Revenue per R         | eturr              | ۱.                              |                |
|   | Complete if the organization answered "Yes" on Form 990, Part IV, line 12   | a.   |                         |                    |                                 |                |
| 1   | Total revenue, gains, and other support per audited financial statements  |  |                         | 1                  | 3,206,352                       | 2.             |
| 2   | Amounts included on line 1 but not on Form 990, Part VIII, line 12:   |  |                         |                    |                                 |                |
| а   | Net unrealized gains (losses) on investments  | 2a   |                         |                    |                                 |                |
| b   | Donated services and use of facilities  | 2b   | 222,395.                |                    |                                 |                |
| с   | Recoveries of prior year grants   |  |                         |                    |                                 |                |
| d   |   |  |                         |                    |                                 |                |
| е   |   |  |                         | 2e                 | 222,39                          |                |
| 3   | Subtract line 2e from line 1  |  |                         | 3                  | 2,983,95                        | 7.             |
| 4   | Amounts included on Form 990, Part VIII, line 12, but not on line 1:  |  |                         |                    |                                 |                |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b  | 4a   |                         |                    |                                 |                |
| b   | Other (Describe in Part XIII.)  | 4b   |                         |                    |                                 |                |
| с   | Add lines <b>4a</b> and <b>4b</b>   |  |                         | 4c                 |                                 | 0.             |
| 5   | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)   | 5  | 2,983,95                | 7.                 |                                 |                |
|   |   |  |                         |                    |                                 |                |
| Ра  | rt XII Reconciliation of Expenses per Audited Financial State   | ments Wit  | h Expenses per          | Retu               | rn.                             |                |
| Ра  | rt XII Reconciliation of Expenses per Audited Financial State<br>Complete if the organization answered "Yes" on Form 990, Part IV, line 12  |  | h Expenses per          | Retu               |                                 |                |
| 1<br>1                                    |   | a.   | · · ·                   | Retu               | rn.<br>3,372,94                 |                |
|   | Complete if the organization answered "Yes" on Form 990, Part IV, line 12   | a.   |                         |                    |                                 |                |
| 1   | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements   | a.   | · · ·                   |                    |                                 |                |
| 1 2                                       | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:  | a.<br><b>2a</b>                                  |                         |                    |                                 |                |
| 1<br>2<br>a                               | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities  | a.<br>2a<br>2b                                   |                         |                    |                                 |                |
| 1<br>2<br>a<br>b                          | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses  | a.<br>2a<br>2b<br>2c                             |                         |                    | 3,372,94                        | 5.             |
| 1<br>2<br>b<br>c<br>d                     | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses  | a.<br>2a<br>2b<br>2c<br>2d                       | 222,395.                |                    | 3,372,94                        | 5.             |
| 1<br>2<br>b<br>c<br>d                     | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses<br>Other (Describe in Part XIII.)<br>Add lines <b>2a</b> through <b>2d</b>   | a.<br>2a<br>2b<br>2c<br>2d                       | 222,395.                | 1                  | 3,372,94                        | 5.             |
| 1<br>2<br>b<br>c<br>d<br>e                | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses<br>Other (Describe in Part XIII.)  | a.<br>2a<br>2b<br>2c<br>2d                       | 222,395.                | 1<br>2e            | 3,372,94                        | 5.             |
| 1<br>2<br>b<br>c<br>d<br>e                | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses<br>Other (Describe in Part XIII.)<br>Add lines <b>2a</b> through <b>2d</b><br>Subtract line <b>2e</b> from line <b>1</b>   | a.<br>2a<br>2b<br>2c<br>2d                       | 222,395.                | 1<br>2e            | 3,372,94                        | 5.             |
| 1<br>2<br>3<br>4                          | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses<br>Other (Describe in Part XIII.)<br>Add lines <b>2a</b> through <b>2d</b><br>Subtract line <b>2e</b> from line <b>1</b><br>Amounts included on Form 990, Part IX, line 25, but not on line 1:<br>Investment expenses not included on Form 990, Part VIII, line 7b   | a.<br>2a<br>2b<br>2c<br>2d<br>2d                 | 222,395.                | 1<br>2e            | 3,372,94                        | 5.             |
| 1<br>2<br>d<br>c<br>3<br>4<br>a           | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses<br>Other (Describe in Part XIII.)<br>Add lines <b>2a</b> through <b>2d</b><br>Subtract line <b>2e</b> from line <b>1</b><br>Amounts included on Form 990, Part IX, line 25, but not on line 1:<br>Investment expenses not included on Form 990, Part VIII, line 7b   | a.<br>2a<br>2b<br>2c<br>2d<br>2d<br>4a<br>4b     | 222,395.                | 1<br>2e<br>3<br>4c | 3,372,94                        | 5.<br>5.<br>0. |
| 1 2 a b c d e 3 4 a b c 5                 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses<br>Other losses<br>Other (Describe in Part XIII.)<br>Add lines <b>2a</b> through <b>2d</b><br>Subtract line <b>2e</b> from line <b>1</b><br>Amounts included on Form 990, Part IX, line 25, but not on line 1:<br>Investment expenses not included on Form 990, Part VIII, line 7b<br>Other (Describe in Part XIII.)<br>Add lines <b>4a</b> and <b>4b</b><br>Total expenses. Add lines <b>3</b> and <b>4c.</b> ( <i>This must equal Form 990, Part I, line 18.</i> ) | a.<br>2a<br>2b<br>2c<br>2d<br>2d<br><br>4a<br>4b | 222,395.                | 1<br>2e<br>3       | 3,372,94<br>222,39<br>3,150,550 | 5.<br>5.<br>0. |
| 1<br>2<br>d<br>e<br>3<br>4<br>b<br>c<br>5 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12<br>Total expenses and losses per audited financial statements<br>Amounts included on line 1 but not on Form 990, Part IX, line 25:<br>Donated services and use of facilities<br>Prior year adjustments<br>Other losses<br>Other losses<br>Other (Describe in Part XIII.)<br>Add lines <b>2a</b> through <b>2d</b><br>Subtract line <b>2e</b> from line <b>1</b><br>Amounts included on Form 990, Part IX, line 25, but not on line 1:<br>Investment expenses not included on Form 990, Part VIII, line 7b<br>Other (Describe in Part XIII.)<br>Add lines <b>4a</b> and <b>4b</b>  | a.<br>2a<br>2b<br>2c<br>2d<br>2d<br><br>4a<br>4b | 222,395.                | 1<br>2e<br>3<br>4c | 3,372,94                        | 5.<br>5.<br>0. |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| Department of the Treasury<br>Internal Revenue Service | Information abo    | out Schedule F               | Form 990) and its instructions is at   | www.irs.gov/f    | orm990.            | Open to Public<br>Inspection |
|--|--------------------|------------------------------|--|------------------|--------------------|------------------------------|
| Name of the organization                               |                    |                              |  |                  |                    | ntification number           |
| C .  |                    |                              |  |                  |                    |                              |
| B TEAM HEADQUAR  |                    |                              |  |                  | 46-1860            |                              |
| Form 990, Part IV                                      |                    | Activities Out               | tside the United States. Compl   | ete if the orgar | ization answered   | d "Yes" on                   |
|  |                    | n maintain recor             | ds to substantiate the amount of its gr  | ants and other   | assistance.        |                              |
|  | -                  |                              | the selection criteria used to award the                                       |                  |                    | Yes No                       |
|  |                    |                              |  |                  |                    |                              |
| -  | ribe in Part V the | e organization's             | procedures for monitoring the use of it  | ts grants and o  | ther assistance of | outside the                  |
| United States.   | he fellowing Dort  | t l line 9 teble e           | an he duplicated if additional analysis  | pooded )         |                    |                              |
| (a) Region   | (b) Number of      |                              | an be duplicated if additional space is (d) Activities conducted in the region | 1                | vity listed in (d) | (f) Total                    |
| (u) hogion   | offices            | employees.                   | (by type) (such as, fundraising, pro-  |                  | gram service,      | expenditures                 |
|  | in the region      | agents, and<br>independent   | gram services, investments, grants to  |                  | e specific type    | for and<br>investments       |
|  |                    | contractors<br>in the region | recipients located in the region)  | of service       | (s) in the region  | in the region                |
| SUB-SAHARAN AFRICA -                                   |                    |                              |  |                  |                    |                              |
| ANGOLA, BENIN,   |                    |                              |  | A US BASED       |                    |                              |
| BOTSWANA, BURKINA                                      |                    | 1                            |  | PROVIDED SE      | ERVICES IN         | 12 015                       |
| FASO,<br>EUROPE (INCLUDING                             | 0                  | 1                            | PROGRAM SERVICES   | NAIROBI          |                    | 13,215.                      |
| ICELAND & GREENLAND)                                   |                    |                              |  | FINANCE SUP      | PORT               |                              |
| - ALBANIA, ANDORRA,                                    |                    |                              |  |                  | CONSULTANCY,       |                              |
| AUSTRIA, BELGIUM                                       | 0                  | 7                            | PROGRAM SERVICES   |                  | TIONS SUPPOR       |                              |
|  |                    |                              |  |                  |                    |                              |
|  |                    |                              |  |                  |                    |                              |
|  |                    |                              |  |                  |                    |                              |
|  |                    |                              |  |                  |                    |                              |
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|  |                    |                              |  |                  |                    |                              |
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|  |                    |                              |  |                  |                    |                              |
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|  |                    |                              |  |                  |                    |                              |
|  |                    |                              |  |                  |                    |                              |
|  |                    |                              |  |                  |                    |                              |
| 3 a Sub-total  | 0                  | 8                            |  |                  |                    | 745,344.                     |
| <b>b</b> Total from continuation                       |                    |                              |  |                  |                    |                              |
| sheets to Part I                                       | 0                  | 0                            |  |                  |                    | 0.                           |

Statement of Activities Outside the United States

Attach to Form 990.

Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

0

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632071 09-21-16

c Totals (add lines 3a

and 3b)

SCHEDULE F

(Form 990)

21410515 788383 BT2272

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Schedule F (Form 990) 2016

745,344.

OMB No. 1545-0047

**Open to Public** 

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Page 2

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1<br>(a) Name of organization | <b>(b)</b> IRS code section<br>and EIN (if applicable) | (c) Region                | <b>(d)</b> Purpose of<br>grant                                   | <b>(e)</b> Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>noncash<br>assistance | (h) Description<br>of noncash<br>assistance | (i) Method of<br>valuation (book, FMV,<br>appraisal, other) |
|-------------------------------|--|---------------------------|--|---------------------------------|---------------------------------|--|---|---|
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               |  |                           |  |                                 |                                 |  |   |   |
|                               | he grantee or counse                                   | el has provided a section | recognized as charities by the<br>n 501(c)(3) equivalency letter |                                 |                                 |  |   |   |

Schedule F (Form 990) 2016

Schedule F (Form 990) 2016

| в | TEAM | HEADQUARTERS               | INC                  |
|---|------|----------------------------|----------------------|
| - |      | TIDI ID Q OT II ( I DI ( D | <b>T1</b> ( <b>C</b> |

46-1860634

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

| Part III can be duplicated if ac |                   | (c) Number of | (d) Amount of | (e) Manner of     | (f) Amount of         | (g) Description of | (h) Method of  |
|----------------------------------|-------------------|---------------|---------------|-------------------|-----------------------|--------------------|--|
| (a) Type of grant or assistance  | <b>(b)</b> Region | recipients    | cash grant    | cash disbursement | noncash<br>assistance | noncash assistance | (h) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
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|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |
|                                  |                   |               |               |                   |                       |                    |  |

Schedule F (Form 990) 2016

|            | Foreign Forr    |   |      | x •          |     |
|------------|-----------------|---|------|--------------|-----|
| Schedule F | (Form 990) 2016 | в | TEAM | HEADQUARTERS | INC |

| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)  | Yes | X No |
|---|---|-----|------|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization<br>may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign<br>Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign<br>Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)  | Yes | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)</i>   | Yes | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)  | Yes | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? <i>If</i> "Yes," <i>the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)</i>   | Yes | X No |

Schedule F (Form 990) 2016

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# Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

## PART I, LINE 3:

## DIRECT REIMBURSEMENT

632075 09-21-16

| SCHE        | EDULE J              | Compensation Information  | I         | OMB No.      | 1545-00 | 47       |
|-------------|----------------------|---|-----------|--------------|---------|----------|
| (Form       | n 990)               | For certain Officers, Directors, Trustees, Key Employees, and Highest   | -         | 20           | 16      | <u> </u> |
|             | -                    | Compensated Employees   |           | 20           | IU      | )        |
| Departme    | ent of the Treasury  | <ul> <li>Complete if the organization answered "Yes" on Form 990, Part IV, line 23.</li> <li>Attach to Form 990.</li> </ul>   |           | Open to      | Publ    | ic       |
|             | Revenue Service      | Information about Schedule J (Form 990) and its instructions is at www.irs.gov/formation about Schedule J (Form 990) and its instructions is at www.irs.gov/formation |           | Inspe        |         |          |
| Name        | of the organizatio   |   |           | identificati |         | mber     |
|             |                      | B TEAM HEADQUARTERS INC   | 46-1      | 186063       | 4       |          |
| Part        | I Question           | s Regarding Compensation  |           |              |         |          |
|             |                      |   |           |              | Yes     | No       |
|             |                      | ate box(es) if the organization provided any of the following to or for a person listed on Form   | ı 990,    |              |         |          |
| Pa          |                      | line 1a. Complete Part III to provide any relevant information regarding these items.   |           |              |         |          |
|             | First-class or o     | , i i i i i i i i i i i i i i i i i i i   |           |              |         |          |
|             | Travel for com       |   |           |              |         |          |
|             |                      | ation and gross-up payments   |           |              |         |          |
|             | Discretionary        | spending account Personal services (such as, maid, chauffe  | ur, chet) |              |         |          |
| h If        | any of the boxes     | on line 1a are checked, did the organization follow a written policy regarding payment or   |           |              |         |          |
|             |                      | provision of all of the expenses described above? If "No," complete Part III to explain   |           | 1b           |         |          |
|             |                      | n require substantiation prior to reimbursing or allowing expenses incurred by all directors,   |           |              |         |          |
|             | •                    | rs, including the CEO/Executive Director, regarding the items checked on line 1a?   |           | 2            |         |          |
|             |                      |   |           |              |         |          |
| <b>3</b> In | dicate which. if a   | ny, of the following the filing organization used to establish the compensation of the organization   | ation's   |              |         |          |
|             |                      | ector. Check all that apply. Do not check any boxes for methods used by a related organizat   |           |              |         |          |
|             |                      | ation of the CEO/Executive Director, but explain in Part III.   |           |              |         |          |
|             | Compensatior         |   |           |              |         |          |
|             |                      | compensation consultant Compensation survey or study  |           |              |         |          |
|             | Form 990 of o        | ther organizations Approval by the board or compensation of   | ommittee  |              |         |          |
|             |                      |   |           |              |         |          |
| 4 D         | uring the year, did  | any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing   |           |              |         |          |
| or          | rganization or a re  | lated organization:   |           |              |         |          |
| a Re        | eceive a severand    | e payment or change-of-control payment?   |           | 4a           |         | X        |
|             |                      | ceive payment from, a supplemental nonqualified retirement plan?  |           |              |         | X        |
| c Pa        | articipate in, or re | ceive payment from, an equity-based compensation arrangement?   |           | 4c           |         | X        |
| lf          | "Yes" to any of lir  | nes 4a-c, list the persons and provide the applicable amounts for each item in Part III.  |           |              |         |          |
|             |                      |   |           |              |         |          |
|             |                      | c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.   |           |              |         |          |
|             |                      | on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensati  | วท        |              |         |          |
|             | ontingent on the r   |   |           | _            |         | v        |
|             |                      |   |           |              |         | X<br>X   |
|             |                      | ation?  |           | 5b           |         |          |
|             |                      | or 5b, describe in Part III.  |           |              |         |          |
|             |                      | on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensati  | nc        |              |         |          |
|             | ontingent on the r   | 5   |           | 60           |         | x        |
|             |                      | ation?  |           |              |         | X        |
|             |                      | ation?<br>or 6b, describe in Part III.  |           |              |         |          |
|             |                      | on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payment  | c         |              |         |          |
|             |                      | nes 5 and 6? If "Yes," describe in Part III   |           | 7            |         | x        |
|             |                      | reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to  |           |              |         |          |
|             |                      | ption described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  |           | 8            |         | x        |
|             |                      | id the organization also follow the rebuttable presumption procedure described in   |           |              |         |          |
|             |                      | a 53.4958-6(c)?   |           | 9            |         |          |
|             |                      | eduction Act Notice, see the Instructions for Form 990.   |           | dule J (Forr | n 990   | ) 2016   |
|             |                      |   |           |              |         |          |

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Page **2** 

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| <b>(A)</b> Name and Title  |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |   |   | (C) Retirement and             |          | (E) Total of columns |  |
|----------------------------|------|--|---|---|--------------------------------|----------|----------------------|--|
|                            |      | compensation i                                     | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits | (B)(i)-(D)           | in column (B)<br>reported as deferred<br>on prior Form 990 |
| (1) RAJIV JOSHI            | (i)  | 206,207.   | 20,000.                                   | 0.  | 0.                             | 16,866.  | 243,073.             | 0.   |
| MANAGING DIRECTOR          | (ii) | 0.   | 0.  | 0.  | 0.                             | 0.       |                      | 0.   |
| (2) DAVID ERIC STEARNS     | (i)  | 158,187.   | 0.  | 0.  | 0.                             | 7,885.   |                      | 0.   |
| DIRECTOR OF COMMUNICATIONS | (ii) | 0.   | 0.  | 0.  | 0.                             | 0.       | 0.                   | 0.   |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |
|                            | (i)  |  |   |   |                                |          |                      |  |
|                            | (ii) |  |   |   |                                |          |                      |  |

## Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2016

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at WWW.irs.gov/form990.

OMB No. 1545-0047

Employer identification number

B TEAM HEADQUARTERS INC

5 INC 46-1860634

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

AROUND THESE ISSUES, SUPPORTED BY CIVIL SOCIETY EFFORTS AND ADVOCACY.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

OTHER PROGRAMS:

100% HUMAN AT WORK - WE HAVE DEVELOPED A 100% HUMAN NETWORK, INVITING SENIOR BUSINESS LEADERS TO SHARE IDEAS AND LEARNINGS FROM THEIR ORGANIZATIONS WHICH ENABLE PEOPLE TO THRIVE. THE NETWORK NOW STANDS AT OVER 200 BUSINESS LEADERS FROM FIVE CONTINENTS, GROWN FROM A FOUNDING NETWORK OF 16 CEOS IN EARLY 2014.

WITH INSIGHT FROM THIS NETWORK WE HAVE PUBLISHED TWO REPORTS: ONE ON NEW WAYS OF WORKING, RESEARCHING THE GLOBAL DRIVERS AND KEY CHANGES THAT ARE IMPACTING THE FUTURE OF WORK, AND ONE ON THE ISSUE OF REFUGEES AND MIGRATION, NOTING THEIR IMPACT ON BUSINESSES.

LAND, WATER AND OCEANS - BUSINESS PLAYS A SIGNIFICANT PART IN THE DESTRUCTION OF THE LIVING WORLD, AND IT ALSO HAS A CRITICAL ROLE TO PLAY IN CONSERVING THESE PRECIOUS NATURAL RESOURCES, BOTH MARINE AND TERRESTRIAL. THE B TEAM IS DEVELOPING A NEW AREA OF WORK AS A LOGICAL EXTENSION OF OUR NET ZERO BY 2050 INITIATIVE THAT WILL ENGAGE THE BUSINESS COMMUNITY IN HELPING TO MINIMIZE NEGATIVE IMPACTS AND MAXIMIZE POSITIVE IMPACTS ON GLOBAL BIODIVERSITY AND ECOSYSTEMS. THIS WILL INVOLVE FOUR CORE AREAS OF WORK: MOBILIZING THE BUSINESS VOICE IN SUPPORT OF MORE AMBITIOUS GLOBAL POLICY ON THE PROTECTION OF NATURE; LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2016) 632211 08-25-16

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Name of the organization

B TEAM HEADQUARTERS INC

Employer identification number 46 - 1860634

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CLEARLY ARTICULATING AND AMPLIFYING THE BUSINESS CASE; LEADING BY

EXAMPLE IN B TEAM COMPANIES; AND DRIVING INNOVATION IN SUPPORT OF

SOLUTIONS TO CONSERVATION CHALLENGES.

SCALING NEW METRICS - COLLABORATING TO PILOT, SCALE AND STANDARDIZE NEW

METRICS THAT ENABLE COMPANIES TO MEASURE THEIR IMPACTS AND DEPENDENCIES

ON NATURE.

EXPENSES \$ 730,302. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

FORM 990, PART VI, SECTION A, LINE 3:

NEUW VENTURES PROVIDED MANAGEMENT SERVICES FOR THE ORGANIZATION (SEE PART VII, SECTION B).

FORM 990, PART VI, SECTION B, LINE 11B:

THE 990 HAS BEEN REVIEWED BY A GROUP OF PERSONS AUTHORIZED TO REVIEW

FINANCIAL AND AUDIT MATTERS PRIOR TO FILING. THE FINAL 990 (FILED WITH THE IRS) WILL BE AVAILABLE AT THE NEXT MEETING OF THE BOARD FOR INSPECTION. IN ADDITION, UPON REQUEST OF ANY BOARDMEMBER, A COPY WILL BE PROVIDED. IF THERE ARE ANY MATERIAL CHANGES, AN AMENDED 990 WILL BE FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

THE ORGANIZATION ENFORCES THE CONFLICT OF INTEREST POLICY BY MONITORING

KNOWN RELATIONSHIPS, QUESTIONNAIRES, AND NOTING ANY CHANGES IN DISCLOSED

INFORMATION.

FORM 990, PART VI, SECTION C, LINE 19:

FINANCIAL STATEMENTS & OTHER DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC

UPON REQUEST.

632212 08-25-16

| Schedule O (Form 990 or 990-EZ) (2016) Name of the organization B TEAM HEADQUARTERS INC | Pag<br>Employer identification numb<br>46-1860634 |
|---|---|
| B IEAM HEADQUARIERS INC   | 40-1000034  |
| FORM 990, PART IX, LINE 11G, OTHER FEES:  |   |
| CONSULTANTS & CONTRACTORS:  |   |
| PROGRAM SERVICE EXPENSES  | 490,159   |
| MANAGEMENT AND GENERAL EXPENSES   | 99,330  |
| FUNDRAISING EXPENSES  | (   |
| TOTAL EXPENSES  | 589,489   |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A                                  | 589,489   |
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| 332212 08-25-16 Sch   | edule O (Form 990 or 990-EZ) (20                  |
| 41<br>10515 788383 BT2272 2016.03040 B TEAM HEADQUARTER                                 |   |

# CHAR500

NYS Annual Filing for Charitable Organizations www.CharitiesNYS.com

. Inspection

| 1.General Informat  |   | 0010                           |                            | 0.01.6                                 |  |  |  |  |  |  |
|---|---|--------------------------------|----------------------------|--|--|--|--|--|--|--|
| For Fiscal Year Beginning   |   | 2016 and Ending (i             | mm/dd/yyyy) 12/31/         |  |  |  |  |  |  |  |
| Check if Applicable:  | Name of Organization:Employer IdentificationB TEAM HEADQUARTERS INC46-18606 |                                |                            |  |  |  |  |  |  |  |
| Name Change   | Mailing Address:NY Registration Number:115 FIFTH AVENUE, NO. 6FL45-14-77    |                                |                            |  |  |  |  |  |  |  |
| Final Filing  | City / State / ZIP:<br>NEW YORK, NY   | Telephone:<br>917 545-6101     |                            |  |  |  |  |  |  |  |
| Reg ID Pending  | Website:<br>BTEAM • ORG   |                                |                            | Email:<br>INFO@BTEAM.ORG               |  |  |  |  |  |  |
| Check your organization's       Confirm your Registration Category in the charities Registry at www.CharitiesNYS.com         Check your organization's       TA only       EPTL only       Image: Confirm your Registration Category in the charities Registry at www.CharitiesNYS.com  |   |                                |                            |  |  |  |  |  |  |  |
| 2. Certification  |   |                                |                            |  |  |  |  |  |  |  |
| See instructions for certif   | cation requirements. Imprope  | r certification is a violation | of law that may be subject | to penalties.                          |  |  |  |  |  |  |
| We certify under penalties of perjury that we reviewed this report, including all attachments, and to the best of our knowledge and belief,<br>they are true, correct and complete in accordance with the laws of the State of New York applicable to this report.  |   |                                |                            |  |  |  |  |  |  |  |
| President or Authorized   | Officer:  |                                | •<br>OFFICER               |  |  |  |  |  |  |  |
|   | e and Title Date  |                                |                            |  |  |  |  |  |  |  |
| Chief Financial Officer or  | Trocouror   |                                | •<br>OFFICER               |  |  |  |  |  |  |  |
|   | Signature   |                                | Print Name                 | e and Title Date                       |  |  |  |  |  |  |
| 3. Annual Reporting   | Exemption   |                                |                            |  |  |  |  |  |  |  |
|   |   | organization is claiming an    | exemption under one cate   | egory (7A or EPTL only filers) or both |  |  |  |  |  |  |
|   |   |                                |                            | ied Char500. No fee, schedules, or     |  |  |  |  |  |  |
|   |   |                                |                            | ne exemption, you must file applicable |  |  |  |  |  |  |
| schedules and attachmer   | nts and pay applicable fees.  |                                |                            |  |  |  |  |  |  |  |
| <ul> <li><u>3a. 7A filing exemption</u>: Total contributions from NY State including residents, foundations, government agencies, etc, did not exceed \$25,000 and the organization did not engage a professional fund raiser (PFR) or fund raising counsel (FRC) to solicit contributions during the fiscal year. Or the organization qualifies for another 7A exemption (see instructions).</li> <li><u>3b. EPTL filing exemption</u>: Gross receipts did not exceed \$25,000 and the market value of assets did not exceed \$25,000 at any time during the fiscal year.</li> </ul> |   |                                |                            |  |  |  |  |  |  |  |
| 4. Schedules and A  | ttachments  |                                |                            |  |  |  |  |  |  |  |
| See the following page<br>for a checklist of Schedules and attachments to complete your filing. Yes X No 4b. Did the organization receive government grants? If yes, complete Schedule 4b.  |   |                                |                            |  |  |  |  |  |  |  |
| 5. Fee  |   |                                |                            |  |  |  |  |  |  |  |
| See the checklist on the  | 7A filing fee:  | EPTL filing fee:               | Total fee:                 |  |  |  |  |  |  |  |
| next page to calculate yo   | -   | -                              |                            | Make a single check or money order     |  |  |  |  |  |  |
| fee(s). Indicate fee(s) you   |   |                                |                            | payable to:                            |  |  |  |  |  |  |
| are submitting here:  | \$5.  | \$                             | \$ <u>275.</u>             | "Department of Law"                    |  |  |  |  |  |  |
| L   | 1   | I                              | I                          |  |  |  |  |  |  |  |

668451 12-29-16 1019 CHAR500 Annual Filing for Charitable Organizations (Updated December 2016)

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# B TEAM HEADQUARTERS INC



Simply submit the certified CHAR500 with no fee, schedule, or additional attachments IF:
Your organization is registered as 7A only and you marked the 7A filing exemption in Part 3.
Your organization is registered as EPTL only and you marked the EPTL filing exemption in Part 3.
Your organization is registered as DUAL and you marked both the 7A and EPTL filing exemption in Part 3.

## Checklist of Schedules and Attachments

Check the schedules you must submit with your CHAR500 as described in Part 4:

- L If you answered "yes" in Part 4a, submit Schedule 4a: Professional Fund Raisers (PFR), Fund Raising Counsel (FRC), Commercial Co-Venturers (CCV)
- If you answered "yes" in Part 4b, submit Schedule 4b: Government Grants

Check the financial attachments you must submit with your CHAR500:

- X IRS Form 990, 990-EZ, or 990-PF, and 990-T if applicable
- X All additional IRS Form 990 Schedules, including Schedule B (Schedule of Contributors).
- Our organization was eligible for and filed an IRS 990-N e-postcard. We have included an IRS Form 990-EZ for state purposes only.

If you are a 7A only or DUAL filer, submit the applicable independent Certified Public Accountant's Review or Audit Report:

- Review Report if you received total revenue and support greater than \$250,000 and up to \$750,000.
- X Audit Report if you received total revenue and support greater than \$750,000
- No Review Report or Audit Report is required because total revenue and support is less than \$250,000

We are a DUAL filer and checked box 3a, no Review Report or Audit Report is required

## Calculate Your Fee

For 7A and DUAL filers, calculate the 7A fee:

\$0, if you checked the 7A exemption in Part 3a

X \$25, if you did not check the 7A exemption in Part 3a

For EPTL and DUAL filers, calculate the EPTL fee:

- \$0, if you checked the EPTL exemption in Part 3b
- \$25, if the NET WORTH is less than \$50,000
- \$50, if the NET WORTH is \$50,000 or more but less than \$250,000
- \$100, if the NET WORTH is \$250,000 or more but less than \$1,000,000
- **X** \$250, if the NET WORTH is \$1,000,000 or more but less than \$10,000,000
- \$750, if the NET WORTH is \$10,000,000 or more but less than \$50,000,000
- \_\_\_\_\_ \$1500, if the NET WORTH is \$50,000,000 or more

## Send Your Filing

Send your CHAR500, all schedules and attachments, and total fee to:

NYS Office of the Attorney General Charities Bureau Registration Section 120 Broadway New York, NY 10271

## Is my Registration Category 7A, EPTL, DUAL or EXEMPT?

Organizations are assigned a Registration Category upon registration with the NY Charities Bureau:

**7A** filers are registered to solicit contributions in New York under Article 7-A of the Executive Law ("7A")

**EPTL** filers are registered under the Estates, Powers & Trusts Law ("EPTL") because they hold assets and/or conduct activities for charitable purposes in NY.

DUAL filers are registered under both 7A and EPTL.

**EXEMPT** filers have registered with the NY Charities Bureau and meet conditions in **Schedule E - Registration Exemption for Charitable Organizations**. These organizations are not required to file annual financial reports but may do so voluntarily.

Confirm your Registration Category and learn more about NY law at www.CharitiesNYS.com

## Where do I find my organization's NET WORTH?

NET WORTH for fee purposes is calculated on:

- IRS Form 990 Part I, line 22
- IRS Form 990 EZ Part I, line 21
- IRS Form 990 PF, calculate the difference between Total Assets at Fair Market Value (Part II, line 16(c)) and Total Liabilities (Part II, line 23(b)).

<sup>668461</sup> <sup>12-29-16</sup> 1019 CHAR500 Annual Filing for Charitable Organizations (Updated December 2016)

2016.03040 B TEAM HEADQUARTERS INC

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